# PGG Wrightson Limited Statement of Comprehensive Income For the year ended 30 June

	Note	Group 2011 \$000	Group 2010 \$000	Company 2011 \$000	Company 2010 \$000
Continuing operations		1			
Operating revenue	4,5	1,243,407	1,091,406	740,095	676,403
Cost of sales	_	(967,210)	(827,166)	(595,273)	(526,077)
Gross profit		276,197	264,240	144,822	150,326
Other Income	6	973	21	6,063	6,726
Employee benefits expense		(130,794)	(119,504)	(80,088)	(76,886)
Research and development		(4,861)	(3,630)	(1)	(12)
Other operating expenses	7_	(92,085)	(83,956)	(58,362)	(60,224)
		(226,767)	(207,069)	(132,388)	(130,396)
EBITDA		49,430	57,171	12,434	19,930
Depreciation and amortisation expense	<u> </u>	(10,124)	(7,057)	(6,338)	(4,817)
Results from continuing operating activities		39,306	50,114	6,096	15,113
Equity accounted earnings of associates	8	789	1,959	- 1	
Non operating items	9	(22,029)	(1,041)	18,838	(1,337)
Fair value adjustments	10_	(25,764)	7,376	(15,133)	4,701
Profit/(loss) from continuing operations before interest and income taxes	2	(7,698)	58,408	9,801	18,477
Net interest and finance costs	11	(28,087)	(36,462)	(25,174)	(14,870)
Profit/(loss) from continuing operations before income taxes	***=	(35,785)	21,946	(15,373)	3,607
Income tax (expense)/income	12	585	(6,604)	(3,095)	102
Profit/(loss) from continuing operations	·*•	(35,200)	15,342	(18,468)	3,709
Discontinued operations					
Profit/(loss) from discontinued operations (net of income taxes)	13	4,533	7,962	-	(971)
				6	
Profit/(loss) for the year		(30,667)	23,304	(18,468)	2,738
Other comprehensive income/(loss)					
Foreign currency translation differences for foreign operations		2,678	(3,890)	- 8	
Effective portion of changes in fair value of cash flow hedges		(513)	(2,991)	- 1	
Defined benefit plan actuarial gains / (losses)		648	(4,106)	648	(4,106)
Deferred tax on movement of actuarial gains / (losses) on employee benefit plans	y <del>200</del>	(194)	1,054	(194)	1,054
Other comprehensive income/(loss) for the period, net of income tax	·	2,619	(9,933)	454	(3,052)
Total comprehensive income/(loss) for the period		(28,048)	13,371	(18,014)	(314)
Profit/(loss) attributable to:					
Shareholders of the Company		(31,648)	22,670	(18,468)	2,738
Non-controlling interest		981	634	- 1	
Profit/(loss) for the year	_	(30,667)	23,304	(18,468)	2,738
Total comprehensive income/(loss) attributable to:					
Shareholders of the Company		(28,996)	12,724	(18,014)	(314)
Non-controlling interest		948	647		
Total comprehensive income/(loss) for the year	-	(28,048)	13,371	(18,014)	(314)
Earnings/(loss)per share					
Basic earnings per share (New Zealand Dollars)	14	(0.04)	0.04		
Continuing operations					
Basic earnings per share (New Zealand Dollars)	14	(0.05)	0.03		
960 V			ALL BUSINESS		

# PGG Wrightson Limited Statement of Changes in Equity For the year ended 30 June

GROUP	Share capital	Foreign currency translation reserve \$000	Realised capital and other reserves \$000	Revaluation reserve \$000	Hedging reserve \$000	Defined benefit plan reserve \$000	Fair value reserve \$000	Retained earnings \$000	Non- controlling Interest \$000	Total equity
Balance at 1 July 2009	408,850	1,203	24,542	3,260	5,268	(9,612)	(375)	(42,215)		390,921
Total comprehensive income for the										
period Profit or loss								22,670	634	22.204
Other comprehensive income								22,010	0.54	23,304
Foreign currency translation differences		(2,446)	555	410				(2,422)	13	(3,890)
Reclassification of subsidiary reserves			2,880	(2,880)					-	
Effective portion of changes in fair										
value of financial instruments, net of Defined benefit plan actuarial gains					(2,991)			STATE OF		(2,991)
and losses, net of tax						(3,052)				(3,052)
Total other comprehensive income		(2,446)	3,435	(2,470)	(2,991)	(3,052)		(2,422)	13	(9,933)
Total comprehensive income for the			E TOUR BOOK					THE RESERVE		
period		(2,446)	3,435	(2,470)	(2,991)	(3,052)		20,248	647	13,371
Transactions with shareholders,										
recorded directly in equity	040.054									
Issue of ordinary shares Issue of convertible redeemable notes	216,854 33,850									216,854
Capital issue costs - ordinary shares	(9,900)						EFECTIVE STATES			33,850 (9,900)
CRN issue costs	(1,133)									(1,133)
Treasury stock	(8,347)									(8,347)
Interest on convertible redeemable										
notes Dividends to shareholders								(1,249)	(200)	(1,249)
Total contributions by and					SHEEL PRINCE				(326)	(326)
distributions to shareholders	231,324							(1,249)	(326)	229,749
Changes in ownership interests in								(1,240)	(020)	223,140
subsidiaries										
Initial recognition of non-controlling										
Interest	1948 - 194				-				1,429	1,429
Total changes in ownership interests in subsidiaries									4.400	4 400
Balance at 30 June 2010	640,174	(1,243)	27,977	790	2,277	(12,664)	(375)	(23,216)	1,429	1,429 635,470
		1.11				13-13-31		111		
Balance at 1 July 2010 Total comprehensive income for the period	640,174	(1,243)	27,977	790	2,277	(12,664)	(375)	(23,216)	1,750	635,470
Profit or loss				-	() <del>-</del> 1	-	-	(31,648)	981	(30,667)
Other comprehensive income								,-,-,-		1
Reclassification to retained earnings	3.00	(*)	1,550		(993)	-	375	(932)	-	2
Foreign currency translation differences	10 <del>1</del> 1	(1,566)	894	(145)		-		3,528	(33)	2,678
Effective portion of changes in fair value of financial instruments		929	_	9520	(513)					/E42\
Defined benefit plan actuarial gains		x	_		(313)	-	-	-	-	(513)
and losses, net of tax	-			-	-	454	-	-		454
Total other comprehensive income	•	(1,566)	2,444	(145)	(1,506)	454	375	2,596	(33)	2,619
Total comprehensive income for the										
period	-	(1,566)	2,444	(145)	(1,506)	454	375	(29,052)	948	(28,048)
Transactions with shareholders,										
recorded directly in equity  Contributions by and distributions										
Contributions by and distributions										
to charabolders										
to shareholders										
to shareholders Interest on convertible redeemable notes		3 <b>%</b> 3	_		-	(=	(Fig.	(2,762)	*	(2.762)
Interest on convertible redeemable notes Dividends to shareholders				-	-	•	::= ::=	(2,762) -	(319)	(2,762) (319)
Interest on convertible redeemable notes Dividends to shareholders Total contributions by and	•					•			- (319)	(319)
Interest on convertible redeemable notes Dividends to shareholders Total contributions by and distributions to shareholders Changes in ownership interests in	:		<u>-</u>			:	: • : •	(2,762)	(319) (319)	
Interest on convertible redeemable notes Dividends to shareholders Total contributions by and distributions to shareholders Changes in ownership interests in subsidiaries	:		<u>.</u>	<u>;</u>	-	-	i.		100 (50)	(319)
Interest on convertible redeemable notes Dividends to shareholders Total contributions by and distributions to shareholders Changes in ownership interests in subsidiaries Initial recognition of non-controlling interest	:								100 (50)	(319)
Interest on convertible redeemable notes Dividends to shareholders Total contributions by and distributions to shareholders Changes in ownership interests in subsidiaries Initial recognition of non-controlling interest Total changes in ownership	:	:							100 (50)	(319)
Interest on convertible redeemable notes Dividends to shareholders Total contributions by and distributions to shareholders Changes in ownership interests in subsidiaries Initial recognition of non-controlling interest		- (2,809)	- 30,421		- 771	- (12,210)			100 (50)	(319)

# PGG Wrightson Limited Statement of Changes in Equity continued For the year ended 30 June

COMPANY	Share capital \$000	Realised capital and other reserves \$000	Hedging reserve \$000	Defined benefit plan reserve \$000	Fair value reserve \$000	Retained earnings	Total equity
Balance at 1 July 2009	408,850	24,542	993	(9,612)	(375)	(32,665)	391,733
Total comprehensive income for the period				(0,0 12)	(0,0)	(02,000)	331,103
Profit or loss						2,738	2,738
Other comprehensive income							
Defined benefit plan actuarial gains							
and losses, net of tax				(3,052)	SPECIAL COMP		(3,052)
Total other comprehensive income				(3,052)			(3,052)
Total comprehensive income for the							
period				(3,052)		2,738	(314)
Transactions with shareholders,							
recorded directly in equity							
Issue of ordinary shares	216,854				•		216,854
Issue of convertible redeemable notes	33,850						33,850
Capital Issue costs - ordinary shares	(9,900)						(9,900)
CRN issue costs	(1,133)	1					(1,133)
Treasury stock	(8,347)						(8,347)
Interest on convertible redeemable							
notes			1.7			(1,249)	(1,249)
Total contributions by and							
distributions to shareholders	231,324			e de se de se de la companya de la	Namila -	(1,249)	230,075
Balance at 30 June 2010	640,174	24,542	993	(12,664)	(375)	(31,176)	621,494
Balance at 1 July 2010 Total comprehensive income for the period	640,174	24,542	993	(12,664)	(375)	(31,176)	621,494
Profit or loss Other comprehensive income	3●?	•			-	(18,468)	(18,468)
Reclassification to retained earnings Defined benefit plan actuarial gains	n <b>=</b> 2	•	(993)	(w)	375	618	-
and losses, net of tax		2		454	-		454
Total other comprehensive income			(993)	454	375	618	454
Total comprehensive income for the	4						
period		_	(993)	454	375	(17,850)	(18,014)
Transactions with shareholders,							
recorded directly in equity							
Contributions by and distributions to shareholders							
Interest on convertible redeemable							
notes		(c)#(	•	5.80	•	(2,761)	(2,761)
Total contributions by and						93	
distributions to shareholders			•	-		(2,761)	(2,761)
Balance at 30 June 2011	640,174	24,542	•	(12,210)	•	(51,787)	600,719

# PGG Wrightson Limited Statement of Financial Position

As at 30 June

Company   Comp	As at 30 June				
ASSETS					
Current	Note				
Cash mar drash equivelemns	ASSETS				
Short-ent-derivative assets	Current			1	
Tard and ther necewbalbes	Cash and cash equivalents 15	216	24,246	- iii	7,074
Finance receivables   18	Short-term derivative assets 16	5,357	4,483	2,982	3,414
	Trade and other receivables 17	230,055	208,510	360,784	364,401
Seate State Sind as held for saile   19   509,350   24   500   244   500   248   500   248   500   248   500   248   500   248   500   248   249,250   248	Finance receivables 18	-	419,857	- 6	
Bological asseria   20   25,387   23,029   25,887   23,029   25,887   23,029   25,887   23,029   25,087   23,029   25,087   23,029   25,087   23,029   25,087   23,029   25,087   23,029   25,087   23,029   25,087   23,029   25,087   23,029   25,087   23,029   25,087   23,029   25,087   23,029   25,087   23,029   25,087   23,029   25,087   23,029   23,		551	6,637	- 11	10,826
Performises   12   20,000   215,000   423,000   521,000   50,000	1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	509,350	44	560	44
			23,029	25,367	23,029
Non-current	The state of the s		218,260	48,233	51,375
Dong-term derivative assets   16	Total current assets	1,001,156	905,066	437,926	460,163
Finance receivables   18	Non-current -				
Biological assets	Long-term derivative assets 16	746	1,157	95	149
Deferred tax asset         22         8,003         8,41         1,666         2,127         119,502         104,607         104,717         1	Finance receivables 18	-	110,262	- 8	
Procestment in acquity accounted investees	Biological assets 20	198	184	198	184
Processionals in equity accounted investleess   24   188   3,759   128   2,286   1086   383,378   518   31,817   1181	Deferred tax asset 22	8,003	8,410	1,966	2,127
Investments in equity accounted investees   24   168   3,759   126   2,266   100	Investment in subsidiaries 23	-		119,502	104,627
Property, plant and equipment   27 94,183 77,160 45,474 507,786	Investments in equity accounted investees 24	168	3,759	126	2,266
Property, plant and equipment   27   94.183   77.160   45.474   51.768   70.61   70.	Other investments 25	10,663	85,378	519	31,817
Total assets	Intangible assets 26	333,909	335,506	293,414	304,551
Total assets   1,449,026		94,183	77,160	45,474	51,766
Current   Surface   Surf	Total non-current assets	447,870	621,816	461,294	497,487
Current   Bank overdraft   15	Total assets	1,449,026	1,526,882	899,220	957,650
Bank overdraft	LIABILITIES				
Debt due within one year - PGW	Current				
Debt due within one year - PGW   15   52,194   23,809   11,000   11,005	Bank overdraft	- 1		2.564	
Short-term derivative liabilities   16	Debt due within one year - PGW 15	52,194	23,809		
Accounts payable and accruels   28   222,513   226,156   133,561   135,315   1600000000000000000000000000000000000	Short-term derivative liabilities 16	2,674	A PURE TO SHARE THE PARTY OF TH		1,555
Come tax payable	Accounts payable and accruals 28	222,513	THE RESERVE OF THE PARTY OF THE	1	THE RESERVE OF THE PARTY OF THE
Finance current liabilities   - 361,282	Income tax payable	- 1		445	<b>第四周</b>
Non-current liabilities   694,579   612,961   149,658   136,870	Liabilities classified as held for sale 19	417,198		- 1	
Non-current   Long-term debt - PGW	Finance current liabilities	- 1	361,292	- 1	
Long-term debt - PGW         15         124,500         177,868         124,500         177,855           Long-term debt - PWF         15         -         21,000         -         -           Long-term derivative liabilities         16         821         3,049         770         2,970           Other long-term provisions         28         7,815         1,563         6,603         255           Finance term liabilities         -         56,765         -         -           Defined benefit liability         29         16,970         18,206         16,970         18,206           Total non-current liabilities         150,106         278,451         148,443         199,286           Total liabilities         844,685         891,412         298,501         336,156           EQUITY           Share capital         30         640,174         640,174         640,174         640,174           Reserves         30         16,818         16,762         12,333         12,496           Total equity attributable to shareholders of the Company         601,962         633,720         600,719         621,494           Non-controlling interest         2,379         1,750         -	Total current liabilities	694,579	612,961	149,658	136,870
Long-term debt - PWF         15         -         21,000         -         -         -         -         Long-term derivative liabilities         16         821         3,049         770         2,970         2,970         Other long-term provisions         28         7,815         1,563         6,603         255         Finance term liabilities         -         56,765         -         -         -         -         56,765         -         -         -         -         -         56,765         -         -         -         -         -         -         56,765         -         -         -         -         -         -         56,765         -         -         -         -         -         -         56,765         -         -         -         -         -         -         56,765         -         -         -         -         -         -         56,765         1         -         -         -         18,206         16,970         18,206         16,970         18,206         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         -         - <t< td=""><td>Non-current .</td><td></td><td></td><td></td><td></td></t<>	Non-current .				
Long-term debt - PWF         15         -         21,000         -         -         -         -         Long-term derivative liabilities         16         821         3,049         770         2,970         2,970         Other long-term provisions         28         7,815         1,563         6,603         255         Finance term liabilities         -         56,765         -         -         -         -         -         -         56,765         -	Long-term debt - PGW 15	124,500	177,868	124,500	177,855
Other long-term provisions       28       7,815       1,563       6,603       255         Finance term liabilities       56,765       -       -       -         Defined benefit liability       29       16,970       18,206       16,970       18,206         Total non-current liabilities       150,106       278,451       148,843       199,286         EQUITY         Share capital       30       640,174       640,174       640,174         Reserves       30       16,818       16,762       12,333       12,496         Retained earnings       30       (55,030)       (23,216)       (51,788)       (31,176)         Total equity attributable to shareholders of the Company       601,962       633,720       600,719       621,494         Non-controlling interest       2,379       1,750       -       -         Total equity       604,341       635,470       600,719       621,494	Long-term debt - PWF 15	-	21,000	. 8	
Finance term liabilities         56,765         -         -           Defined benefit liability         29         16,970         18,206         16,970         18,206           Total non-current liabilities         150,106         278,451         148,843         199,286           EQUITY           Share capital         30         640,174         640,174         640,174           Reserves         30         16,818         16,762         12,333         12,496           Retained earnings         30         (55,030)         (23,216)         (51,788)         (31,176)           Total equity attributable to shareholders of the Company         601,962         633,720         600,719         621,494           Non-controlling interest         2,379         1,750         -         -         -           Total equity         604,341         635,470         600,719         621,494	Long-term derivative liabilities 16	821	3,049	770	2,970
Defined benefit liability         29         16,970         18,206         16,970         18,206           Total non-current liabilities         150,106         278,451         148,843         199,286           EQUITY           Share capital         30         640,174         640,174         640,174           Reserves         30         16,818         16,762         12,333         12,496           Retained earnings         30         (55,030)         (23,216)         (51,788)         (31,176)           Total equity attributable to shareholders of the Company         601,962         633,720         600,719         621,494           Non-controlling interest         2,379         1,750         -         -         -           Total equity         604,341         635,470         600,719         621,494	Other long-term provisions 28	7,815	1,563	6,603	255
Total non-current liabilities         150,106         278,451         148,843         199,286           Total liabilities         844,685         891,412         298,501         336,156           EQUITY         Share capital         30         640,174         640,174         640,174         640,174         640,174         Reserves         30         16,818         16,762         12,333         12,496         12,496         12,333         12,496         12,379         1,750         600,719         621,494	Finance term liabilities	- 1	56,765	- 10	
EQUITY         844,685         891,412         298,501         336,156           Share capital         30         640,174         640,174         640,174           Reserves         30         16,818         16,762         12,333         12,496           Retained earnings         30         (55,030)         (23,216)         (51,788)         (31,176)           Total equity attributable to shareholders of the Company         601,962         633,720         600,719         621,494           Non-controlling interest         2,379         1,750         -         -           Total equity         604,341         635,470         600,719         621,494	Defined benefit liability 29 _	16,970	18,206	16,970	18,206
EQUITY Share capital 30 640,174 640,174 640,174 640,174 Reserves 30 16,818 16,762 12,333 12,496 Retained earnings 30 (55,030) (23,216) (51,788) (31,176) Total equity attributable to shareholders of the Company Non-controlling interest 2,379 1,750 - Total equity 4 600,341 635,470 600,719 621,494 600,719 600,719 621,494	Total non-current liabilities	150,106	278,451	148,843	199,286
Share capital       30       640,174       660,176       600,719       621,494         Total equity       600,341       635,470       600,719       621,494       640,174       640,174       640,174       640,174       621,494         Total equity       600,341       635,470       600,719       621,494       640,174       640,174       640,174       640,174       640,174 <td>Total liabilities</td> <td>844,685</td> <td>891,412</td> <td>298,501</td> <td>336,156</td>	Total liabilities	844,685	891,412	298,501	336,156
Reserves     30     16,818     16,762     12,333     12,496       Retained earnings     30     (55,030)     (23,216)     (51,788)     (31,176)       Total equity attributable to shareholders of the Company     601,962     633,720     600,719     621,494       Non-controlling interest     2,379     1,750     -     -       Total equity     604,341     635,470     600,719     621,494	EQUITY	0.00			
Reserves     30     16,818     16,762     12,333     12,496       Retained earnings     30     (55,030)     (23,216)     (51,788)     (31,176)       Total equity attributable to shareholders of the Company     601,962     633,720     600,719     621,494       Non-controlling interest     2,379     1,750     -     -       Total equity     604,341     635,470     600,719     621,494	Share capital 30	640,174	640,174	640,174	640,174
Retained earnings         30         (55,030)         (23,216)         (51,788)         (31,176)           Total equity attributable to shareholders of the Company         601,962         633,720         600,719         621,494           Non-controlling interest         2,379         1,750         -         -         -           Total equity         604,341         635,470         600,719         621,494					A STATE OF THE PARTY AND ADDRESS OF THE PARTY ADDRESS OF THE PARTY AND
Total equity attributable to shareholders of the Company         601,962         633,720         600,719         621,494           Non-controlling interest         2,379         1,750         -         -         -           Total equity         604,341         635,470         600,719         621,494	Retained earnings 30	(55,030)			No. of the last of
Non-controlling interest 2,379 1,750	Total equity attributable to shareholders of the Company	601,962	CONTRACTOR OF THE PROPERTY.		A STATE OF THE PARTY OF THE PAR
	Non-controlling interest	2,379		- 1	
Total liabilities and equity 1,449,026 1,526,882 899,220 957,650		604,341	635,470	600,719	621,494
	Total liabilities and equity	1,449,026	1,526,882	899,220	957,650

These consolidated financial statements have been authorised for issue on 29 August 2011.

Sir John Anderson

Chairman

George Gould Managing Director

# PGG Wrightson Limited Statement of Cash Flows

For the year ended 30 June

rol me year ended 30 June	Group 2011	Group 2010	Company 2011	Company 2010
Cash flows from operating activities	\$000	\$000	\$000	\$000
Cash was provided from:	1		8	
Receipts from customers	1,278,524	1,144,437	723,963	660,042
Dividends received	3,628	495	3,371	5,968
Interest received	61,240	69,938	5,822	9,929
Cash was a self-ultra	1,343,392	1,214,870	733,156	675,939
Cash was applied to: Payments to suppliers and employees	(1,282,016)	(1,083,573)	(728,952)	(022 420)
Interest paid	(47,564)	The second second second		(633,139)
Income tax paid	(8,894)	(76,296) (11,657)	(16,972) (6,160)	(14,627) (8,000)
moonis tax peta	(1,338,474)	(1,171,526)	(752,084)	(655,766)
Net cash flow from operating activities 31	4,918	43,344	(18,928)	20,173
Cash flows from investing activities	2000		(10,020)	
Cash was provided from:	1			
Proceeds from sale of property, plant and equipment	440	11.682	1,655	10,787
Net decrease in finance receivables	83,252	25,053	1,000	4,470
Proceeds from sale of investments	56,179	57	6,784	157
	139,871	36,792	8,439	15,414
Cash was applied to:			2.5000	
Purchase of property, plant and equipment	(4,270)	(10,521)	(1,491)	(2,477)
Purchase of intangibles (software)	(896)	(2,079)	(88)	(1,859)
Cash paid for purchase of investments	(11,718)	(5,810)	(4,748)	(34,045)
Not contribute to a large time and titles	(16,884)	(18,410)	(6,327)	(38,381)
Net cash flow from investing activities	122,987	18,382	2,112	(22,967)
Cash flows from financing activities	-			
Cash was provided from:	- 1			a fallessing in
Issue of share capital net of issue costs	- [	206,954	- 1	206,954
Issue of convertible redeemable notes net of issue costs	44.000	32,717	44.000	32,718
Increase in external borrowings  Loans to related parties	11,000	21,000	11,000	04 000
Repayment of loans by related parties	145	1,322	F2 7F0	21,009
Increase in secured debentures	Variation of the second	0C E94	53,758	
inclease in secured dependires	16,892 28.037	26,531 288,524	64,758	260,681
Cash was applied to:	20,037	200,024	04,700	200,001
Dividends paid to minority interests	(319)		- 1	<b>以《李玉</b> 》。
Interest paid on convertible redeemable notes	(2,762)	(1,249)	(2,762)	(1,249)
Repayment of bonds	(7,458)	(25,233)	- 10	
Net decrease in clients' deposit and current accounts	(15,826)	(12,214)	- 6	
Finance facility fees	(2,557)	(8,444)	(1,463)	(5,537)
Repayment of external borrowings	(79,433)	(324,863)	(53,355)	(276,110)
	(108,355)	(372,003)	(57,580)	(282,896)
Net cash flow from financing activities	(80,318)	(83,479)	7,178	(22,215)
Net (decrease)/increase in cash held	47,587	(21,753)	(9,638)	(25,009)
Opening cash/(bank overdraft)	24,246	45,999	7,074	32,083
Cash and cash equivalents	71,833	24,246	(2,564)	7,074
	16			
Comprises:	200		100	
PGG Wrightson Finance Limited 13	71,617	9,277	- 10	
Rest of the Group 15	216	14,969	(2,564)	7,074
	71,833	24,246	(2,564)	7,074

# **PGG Wrightson Limited**

Notes to the Financial Statements

For the year ended 30 June

### 1 Reporting Entity

PGG Wrightson Limited (the "Company") is a company domiciled in New Zealand, registered under the Companies Act 1993 and listed on the New Zealand Stock Exchange. The Company is an issuer in terms of the Financial Reporting Act 1993.

Financial statements for the Company (separate financial statements) and consolidated financial statements are presented. The consolidated financial statements of PGG Wrightson Limited as at and for the year ended 30 June 2011 comprise the Company and its subsidiaries (together referred to as the "Group") and the Group's interest in associates and jointly controlled entities

The Company is primarily involved in the provision of rural services.

### 2 Basis of Preparation

# Statement of Compliance

The financial statements have been prepared in accordance with New Zealand Generally Accepted Accounting Practice ("NZ GAAP"). They comply with the New Zealand equivalents to International Financial Reporting Standards ("NZ IFRS") and other applicable Financial Reporting Standards as applicable for profit oriented entities. The financial statements comply with International Financial Reporting Standards as issued by the IASB, as applicable for profit oriented entities.

These statements were approved by the Board of Directors on 29 August 2011.

### **Basis of Measurement**

The financial statements have been prepared on the historical cost basis except for the following:

- derivative financial instruments are measured at fair value
- financial instruments at fair value through profit or loss are measured at fair value
- available-for-sale financial assets are measured at fair value
- biological assets are measured at fair value less point-of-sale costs
- assets classified as held for sale are measured at the lower of their carrying amount and fair value less cost to sell.

### **Functional and Presentation Currency**

These financial statements are presented in New Zealand dollars (\$), which is the Group's functional currency. All financial information presented in New Zealand dollars has been rounded to the nearest thousand.

# Use of Estimates and Judgements

The preparation of the consolidated financial statements in conformity with NZ IFRS requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates and assumptions.

Estimates and assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods

Information about critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the consolidated financial statements is included in the following notes:

Note	Judgement
33	Classification and valuation of financial instruments
34	Lease classification

Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment within the next financial year are included in the following notes:

Vote	Assumption or estimation uncertainty
18	Carrying value of finance receivables
19	Carrying value of assets held for sale
20	Valuation of Biological Assets
21	Valuation of Seeds inventory
23	Business combinations determination of fair value
26	Goodwill impairment assessment and measurement of cash generating unit recoverable amounts
28	Provisions and contingencies
29	Measurement of defined benefit obligations
38	Measurement of share based payments

# 3 Significant Accounting Policies

Unless otherwise stated, the accounting policies set out below have been applied consistently to all periods presented in these consolidated financial statements, and have been applied consistently by Group entities.

# (a) Basis of Consolidation

Subsidiaries

Subsidiaries are entities controlled by the Group. Control exists when the Group has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. In assessing control, potential voting rights that presently are exercisable are taken into account. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

# Associates and Jointly Controlled Entities

Associates are those entities in which the Group has significant influence, but not control, over the financial and operating policies. Joint ventures are those entities over whose activities the Group has joint control, established by contractual agreement and requiring unanimous consent for strategic financial and operating decisions. Associates and jointly controlled entities are accounted for using the equity method. The consolidated financial statements include the Group's share of the income and expenses of equity accounted investees, after adjustments to align the accounting policies with those of the Group, from the date that significant influence starts. Where the Group's share of losses exceeds its interest in an equity accounted investee, the carrying amount of that interest (including any long-term investments) is reduced to nil and the recognition of further losses is discontinued except to the extent that the Group has an obligation or has made payments on behalf of the investee.

# Transactions Eliminated on Consolidation

Intra-group balances, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised gair arising from transactions with equity accounted investees are eliminated against the investment to the extent of the Group's Interest In the Investee. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

# (b) Income Recognition

#### Recognition of Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised.

#### Salas Pougau

Sales revenue comprises the sale value of transactions where the Group acts as a principal and the commission for transactions where the Group acts as an agent,

Revenue from the sale of goods is measured at the fair value of the consideration received or receivable, net of returns and allowances, trade discounts and volume rebates. Revenue is recognised when the significant risks and rewards of ownership have been transferred to the buyer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably, and there is no continuing management involvement with the goods.

#### Irrigation Contracts

The revenue on work-in-progress is recognised when it can be estimated reliably. The percentage of completion method is used to determine the appropriate amount to recognise in each year. The full amount of any anticipated loss, including that relating to work on the contract, is recognised as soon as it is foreseen.

#### Investment Income

Investment income is recognised when earned. Dividends are recognised when received, or accrued when declared and approved for distribution prior to balance date.

### Interest and Similar Income and Expense

For all financial instruments measured at amortised cost, interest income or expense is recorded at the effective interest rate, which is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or financial liability. The calculation takes into account all contractual terms of the financial instrument (for example, prepayment options) and includes any fees or incremental costs that are directly attributable to the instrument and are an integral part of the effective interest rate, but not future credit losses.

Once the recorded value of a financial asset or a group of similar financial assets has been reduced due to an impairment loss, interest income continues to be recognised using the original effective interest rate applied to the new carrying amount.

The Group recognises interest revenue, management fees, and establishment fees on an accruals basis when the services are rendered using the effective interest rate method.

#### Fee and Commission Income

The Group earns fee and commission income from a diverse range of services it provides to customers. Fee income can be divided into the following two categories:

- Fee income earned from services that are provided over a certain period of time. Fees earned for the provision of services over a period of time are accrued over that period. Loan commitment fees for loans that are likely to be drawn down and other credit related fees are deferred (together with any incremental costs) and recognised as an adjustment to the effective interest rate on the loan.
- Discharge fees and deferred establishment fees are received by the Group upon early termination of mortgage loans. On a consolidated basis these are treated as a recoupment of
  the transaction costs spent by the Group in establishing the mortgage loans. These fees form part of the interest effective yield on the loans and are accrued and recognised in the
  statement of comprehensive income over the weighted average expected life of the mortgage loans using the effective interest method.

### Fee Income from Providing Transaction Services

Fees arising from negotiating or participating in the negotiation of a transaction for a third party are recognised on completion of the underlying transactions. Fees or components of the fees that are linked to certain performance are recognised after fulfilling the corresponding criteria.

### (c) Foreign Currencles

### Foreign Currency Transactions

Transactions in foreign currencies are translated to the respective functional currencies of the group entities at the exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at that date. The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortised cost in foreign currency translated at the exchange rate at the end of the period.

Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that fair value was determined. Foreign currency differences arising on retranslation are recognised in profit or loss.

# Foreign Operations

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, are translated to New Zealand dollars at the exchange rates at the reporting date. The income and expenses of foreign operations are translated to New Zealand dollars at exchange rates at the date of the transactions.

Foreign currency differences are recognised in Other Comprehensive Income and the Foreign Currency Translation Reserve ("FCTR"). When a foreign operation is disposed of, in part or in full, the relevant amount in the FCTR is transferred to profit or loss.

# (d) Financial Instruments

# (i) Non-derivative Financial Instruments

Non-derivative financial instruments comprise investments in equily and debt securities, finance receivables, trade and other receivables, cash and cash equivalents, intercompany advances, loans and borrowings and trade and other payables. Non-derivative financial instruments are recognised initially at fair value plus, for instruments not at fair value through profit or loss, any directly attributable transaction costs. Subsequent to initial recognition non-derivative financial instruments are measured as set out below.

A financial instrument is recognised if the Group becomes a party to the contractual provisions of the instrument. Financial assets are derecognised if the Group is no longer entitled to cash flows generated by the asset, or if the Group transfers the financial asset to another party without retaining control or substantially all risks and rewards of the asset. Financial instruments arising from the normal course of business are recognised at the trade date, i.e. the date that the Group commits to the purchase or sale of the asset. Financial liabilities are derecognised if the obligations of the Group lapse, expire, are discharged or cancelled.

# Held-to-maturity Investments

If the Group has the positive intent and ability to hold debt securities to maturity, then they are classified as held-to-maturity. Subsequent to initial recognition, held-to-maturity investments are measured at amortised cost using the effective interest method, less any impairment losses to date.

# Instruments at Fair Value through Profit or Loss

An instrument is classified at fair value through profit or loss if it is held for trading or is designated as fair value through profit and loss upon initial recognition. Financial instruments are designated at fair value through profit or loss if the Group manages such investments and makes purchase and sale decisions based on their fair value, Upon initial recognition, attributable transaction costs are recognised in profit or loss when incurred. Subsequent to initial recognition, financial instruments at fair value through profit or loss are measured at fair value, and chances therein are recognised in profit or loss.

# Loans and Receivables

Subsequent to initial recognition, other non-derivative financial assets are measured at amortised cost using the effective interest method, less any impairment losses.

# Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short term highly liquid investments with maturities of three months or less. Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are included as a component of cash and cash equivalents.

# Investments in Equity Securities

Investments in equity securities held by the Group are classified as available-for-sale or at fair value through profit or loss, except for investments in equity securities of subsidiaries associates and joint ventures which are measured at cost in the separate financial statements of the Company.

# Trade and Other Receivables

Trade and other receivables are stated at their amortised cost less impairment losses.

Interest-bearing borrowings are classified as other financial liabilities and are initially recognised at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, these liabilities are measured at amortised cost using the effective interest rate method.

### Trade and Other Payables

Trade and other payables are stated at cost.

### (ii) Derivative Financial Instruments

. The Group uses derivative financial instruments to manage its exposure to interest rate and foreign currency risks arising from operational, financing and investment activities, in accordance with Treasury policy, the Group does not hold or issue derivative instruments for trading purposes. However, derivatives that do not qualify for hedge accounting are accounted for as trading instruments.

Derivative financial instruments are recognised initially at fair value and transaction costs are expensed immediately. Subsequent to initial recognition, derivative financial instruments are stated at fair value. The gain or loss on re-measurement to fair value is recognised immediately in profit or loss. However, where derivatives qualify for hedge accounting, recognition of any resultant gain or loss depends on the nature of the hedging relationship (see below).

# Cash Flow Hedges

Changes in the fair value of the derivative hedging instrument designated as a cash flow hedge are recognised directly in equity to the extent that the hedge is effective. To the extent that the hedge is ineffective, changes in fair value are recognised in profit or loss.

If the hedging instrument no longer meets the criteria for hedge accounting, expires or is sold, terminated or exercised, then hedge accounting is discontinued prospectively. The cumulative gain or loss previously recognised in equity remains there until the forecast transaction occurs. When the hedged item is a non-financial asset, the amount recognised in equity is transferred to the carrying amount of the asset when it is recognised. In other cases the amount recognised in equity is transferred to profit or loss in the same period that the hedged item affects profit or loss.

### Share Capital

Ordinary Share Capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares are recognised as a deduction from equity.

### Convertible Redeemable Notes

Convertible Redeemable Notes (CRNs) issued by the Group are classified as equity for accounting purposes as the Board may elect at its sole discretion to suspend payment of an interest at any time. The CRNs are initially recognised at face value with any directly attributable issue costs recognised as a deduction from equity. Quarterly interest payments to CRN holders are recognised in equity.

### Repurchase of Share Capital

When share capital recognised as equity is repurchased, the amount of the consideration paid, including directly attributable costs, is recognised as a deduction from equity. Repurchase shares are cancelled. Treasury stock for which unrestricted ownership has not yet been transferred are not cancelled.

### Property, Plant & Equipment

Items of property, plant and equipment are stated at cost less accumulated depreciation and impairment.

Cost includes expenditures that are directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labour, any other cost directly attributable to bringing the asset to a working condition for its intended use, and the cost of dismanlling and removing the items and restoring the site on which they are located. Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

### Subsequent Costs

The cost of replacing part of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the part will flow to the Group and its cost can be measured reliably. The costs of day-to-day servicing of property, plant and equipment is recognised in profit or loss as incurred.

Borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalised as part of the cost of that asset. All other borrowing costs are expensed as they are incurred.

# Depreciation

Depreciation is recognised in profit or loss on a straight-line basis over the estimated useful lives of each item of property, plant and equipment with the exception of motor vehicles where depreciation is recognised on a diminishing value basis. Leased assets are depreciated over the shorter of the lease term and their useful lives. Land is not depreciated. Buildings are estimated to be depreciated at 0%. The estimated useful lives for the current and comparative periods are between 3 and 40 years for plant and equipment. Depreciation methods, useful lives and residual values are reassessed at reporting date.

#### Intangible Assets (g)

# Computer Software

Computer software is a finite life intangible and is recorded at cost less accumulated amortisation and impairment. Amortisation is charged on a straight line basis over an estimated useful life between 3 and 10 years. The estimated useful life and amortisation method is reviewed at the end of each annual reporting period.

Goodwill represents the excess of the cost of the acquisition over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities of the acquiree. Goodwill is measured at cost less accumulated impairment losses. Impairment loss with respect to goodwill is not reversed. With respect to equity accounted investees, the carrying amount of goodwill is included in the carrying amount of the investment.

The principal research and development activities are in the development of systems, processes and new seed cultivars.

Research expenditure on the development of new systems and processes is recognised in profit or loss as incurred. Development activities involve a plan or design for the production of new or substantially improved products and processes. Development expenditure is capitalised only if development costs can be measured reliably, the product or process is technically and commercially feasible, future economic benefits are probable, and the Group intends to and has sufficient resources to complete development and to use or sell the asset. The expenditure capitalised includes the cost of materials, direct labour and overhead costs that are directly attributable to preparing the asset for its intended use. Other development expenditure is recognised in profit or loss when incurred.

Capitalised development expenditure is measured at cost less accumulated amortisation and accumulated impairment losses.

Research and development expenditure on the development of new seed cultivars is recognised in profit or loss as incurred. Development costs of seed cultivars are substantially indistinguishable from the cultivar research costs.

# Leasing Commitments

Leases in terms of which the Group assumes substantially all of the risks and rewards of ownership are classed as finance leases. Upon initial recognition the leased asset is measured at an amount equal to the lower of its fair value or the present value of the minimum lease payments. Subsequent to initial recognition, the asset is accounted for in accordance with the

Other leases are operating leases and are not recognised on the statement of financial position. Amounts payable under operating lease arrangements are recognised in profit or loss.

# Inventories

Stock on Hand

Raw materials and finished goods are stated at the lower of cost or net realisable value. Cost is determined on a first in, first out basis, and, in the case of manufactured goods, include: direct materials, labour and production overheads.

# Work in Progress

Work in Progress is stated at cost plus the profit recognised to date, less amounts invoiced to customers. Costs include all expenses directly related to specific contracts.

# Wholesale Seeds

Wholesale seeds inventory is stated at the lower of cost or net realisable value and comprises costs of purchase and other direct costs incurred to bring the inventory to its present location and condition.

#### (j) Biological Assets

Biological assets are measured at fair value less point-of-sale costs, with any change therein recognised in profit or loss. Point-of-sale costs include all costs that would be necessary to sell the assets.

#### (k) Impairment

The carrying value of the Group's assets are reviewed at each reporting date to determine whether there is any objective evidence of impairment. An impairment loss is recognised whenever the carrying amount exceeds its recoverable amount. Impairment losses directly reduce the carrying value of assets and are recognised in profit or loss unless the asset is carried at a revalued amount in accordance with another standard.

### Impairment of Equity Instruments

The Group assesses at each reporting date whether there is objective evidence that a financial asset or group of assets is impaired. In the case of equity investments classified as available-for-sale, a significant or prolonged decline in the fair value of the security below its cost is considered in determining whether the assets are impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in the statement of comprehensive income - is removed from equity and recognised in profit or loss.

### Impairment of Receivables

Loans and receivables are considered past due when they have been operated by the counterparty out of key terms, the facility has expired, and in managements view there is no possibility of the counterparty operating the facility within key terms. When forming a view management considers the counterparty's ability to pay, the level of security and the risk of loss. Accounts receivables and finance receivables include accrued interest and are stated at estimated net realisable value after allowing for a provision for doubtful debts. Specific provisions are maintained to cover identified doubtful debts.

The recoverable amount of the Group's investments in held-to-maturity debt instruments and receivables carried at amortised cost is calculated as the present value of estimated future cash flows, discounted at the original effective interest rate (i.e. the effective interest rate computed at initial recognition of these financial assets). Receivables with short duration are not discounted,

Impairment losses on an individual basis are determined by an evaluation of the exposures on an instrument by instrument basis. All individual instruments that are considered significant are subject to this approach.

All known losses are expensed in the period in which it becomes apparent that the receivables are not collectable.

#### Non-financial Assets

The carrying amounts of the Group's non-financial assets, other than biological assets, inventories and deferred tax assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the recoverable amount of the asset is estimated. For goodwill and intangible assets that have indefinite lives, the recoverable amount is estimated at each reporting date.

An impairment loss is recognised if the carrying amount of an asset or the cash-generating unit to which it relates, exceeds the recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that are largely independent from other assets and groups. Impairment losses are recognised in profit or loss. Impairment losses recognised with respect to cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the units, then to reduce the carrying amount of the other assets in the unit on a pro rata basis.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or unit. In determining the fair value using value in use thought is given to external market evidence. A significant market transaction should be considered when determining the value in use. An impairment loss with respect to goodwill is not reversed. With respect to other assets losses recognised in prior periods are assessed at each reporting date for any indications that the loss may have decreased or no longer exist. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is only reversed to the extent that the carrying value of the asset does not exceed the carrying value that the asset would have had, net of depreciation or amortisation, if no impairment loss had been recognised.

### (I) Employee Benefits

The Group's net obligation with respect to defined benefit pension plans is calculated by estimating the future benefit that employees have earned in return for their service in the current and prior periods. That benefit is discounted to determine its present value, and any unrecognised past service costs and the fair value of any plan assets is deducted. The discount rate is the yield at the reporting date on bonds that have maturity dates approximating the terms of the Group's obligations. The calculation is performed by a qualified actuary using the projected unit credit method. When the calculation results in a benefit to the Group, the recognised asset is limited to the lower of the net assets of the plan or the current value of the contributions holiday that is expected to be generated. Actuarial gains and losses are recognised directly in other comprehensive income and the defined benefit plan reserve in equity.

Short-term employee benefit obligations are measured on an undiscounted basis and expensed as the related service is provided. A provision is recognised for the amount of outstanding short-term benefits at each reporting date.

Provisions made with respect to employee benefits which are not expected to be settled within twelve months are measured as the present value of the estimated future cash outflows to be made by the Group with respect to services provided by employees up to reporting date.

# (m) Share-based Payment Transactions

The grant date fair value of options granted to employees is recognised as an employee expense, with a corresponding increase in equity, over the period in which the employees become unconditionally entitled to the options. The amount recognised as an expense is adjusted to reflect the actual number of share options that vest.

# (n) Discontinued Operations

A discontinued operation is a component of the Group's business that represents a separate major line of business or geographical area of operations that has been disposed of or is held for sale, or is a subsidiary acquired exclusively with a view to resale. Classification as a discontinued operation occurs upon disposal or when the operation meets the criteria to be classified as held for sale, if earlier. When an operation is classified as a discontinued operation, the comparative statement of comprehensive income is restated as if the operation had been discontinued from the start of the comparative period.

# (o) Income Tax

Income tax expense comprises current and deferred taxation and is recognised in profit or loss except to the extent that it relates to items recognised directly in other comprehensive income or equity, in which case it is recognised directly in other comprehensive income or equity. Current tax is the expected tax payable on the taxable income for the year, using tax rate enacted or substantively enacted at the reporting date, and any adjustment to tax payable with respect to previous periods.

Deferred tax is recognised using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognised for:

- the initial recognition of goodwill
- differences relating to subsidiaries, associates and jointly controlled entities to the extent that they will probably not reverse in the foreseeable future.

Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantially enacted at the reporting date.

A deferred tax asset is recognised to the extent that it is probable that future taxable profits will be available against which temporary differences can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be recognised.

#### (p) Earnings per Share

The Group presents basic and diluted earnings per share ("EPS") data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to shareholders by the weighted average number of shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to shareholders and the number of shares outstanding to include the effects of all potential dilutive shares.

### (g) Determination of Fair Values

A number of the Group's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods. Where applicable, further information about the assumptions made is disclosed in the notes specific to that asset or liability.

### Property, Plant and Equipment

The fair value of property, plant and equipment recognised as a result of a business combination is based on market values. The market value of property is the estimated amount for which the property could be exchanged on the date of valuation between a willing buyer and a willing seller in an arm's length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without compulsion. The market value of items of plant, equipment, fixtures and fittings is based on the quoted market prices for similar items.

### Intangible Assets

The fair value of intangible assets acquired in a business combination is based on the discounted cash flows expected to be derived from the use and eventual sale of the assets.

#### Biological Assets

The fair value of biological assets is based on the market price of the assets at the reporting date. The market price of biological assets intended for export is determined by recent transactions in the market place. The fair value of biological assets intended for domestic processing is determined by applying the market price of stock weight offered by meat processors to the stock weight at the reporting date.

Stock counts of livestock quantities are performed by the Group at each reporting date.

#### Investments in equity

The fair value of financial assets at fair value through profit or loss and available-for-sale financial assets is determined by reference to the market price, unless other objective reliable evidence suggests a different value. Other investments are held at historical cost.

#### Trade and Other Receivables

The fair value of trade and other receivables is estimated as the present value of future cash flows, discounted at the market rate of interest at the reporting date.

#### Derivativa

The fair value of forward exchange contracts is based on broker quotes, if available. If broker quotes are not available, then fair value is estimated by discounting the difference between the contractual forward price and the current forward price at the reporting date for the residual maturity of the contract using a risk-free interest rate based on government bonds.

The fair value of interest rate swaps is based on broker quotes. These quotes are tested for reasonableness by discounting estimated future cash flows based on the terms and maturity of each contract using market interest rates for a similar instrument at the reporting date.

### Non-derivative Financial Instruments

Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date. For finance leases, the market rate of interest is determined by reference to similar lease agreements.

### (r) Statement of Cash Flows

The statement of cash flows has been prepared using the direct approach modified by the netting of certain items as disclosed below.

Deposits received less withdrawals are netted as the cash flows are received and disbursed on behalf of customers and reflect the activities of the customers rather than those of the Company.

# (s) Standards and Interpretations That Have Been Issued or Amended But Are Not Yet Effective

A number of new standards and interpretations are not yet effective for the year ended 30 June 2011, and have not been applied in preparing these consolidated financial statements. None of these standards are expected to have a significant impact on these financial statement except for:

- NZ IFRS 9 (2009) Financial Instruments. This standard is the first part of a wider project to replace NZ IAS 39 Financial Instruments Recognition and Measurement. It establishes two primary measurement categories for financial assets: amortised cost and fair value. The standard becomes effective in the Group's 2013 financial statements and could change the classification and measurement of financial assets. The Group does not plan to adopt these standards early and the extent of the impact has not yet been determined. IFRS 9 (2010) Financial Instruments has also been issued. This standard adds the requirements related to the classification and measurement of financial liabilities and
- derecognition of financial assets and liabilities to the version issued in 2009. It also includes details on how to measure fair value. The Group does not plan to adopt these standard early and the extent of the impact has not yet been determined.
- A variety of improvements to standards have been made in order to clarify various treatments of specific transactions. These are not expected to have an impact on the Group's financial results.

# 4 Segment Reporting

# (a) Operating Segments

The Group has two primary operating divisions, AgriServices and AgriTech. AgriServices is further separated into three reportable segments, as described below, which are that segment's strategic business units. The strategic business units offer different products and services, and are managed separately because they require different skills, technology and marketing strategies. Within each segment, further business unit analysis may be provided to management where there are significant differences in the nature of activities. The Managing Director reviews internal management reports on each strategic business unit on at least a monthly basis.

- Merchandising. Includes Rural Supplies and Fruitfed retail operations.
- Livestock. This includes rural Livestock trading activities and Export Livestock, being commission based activities.
- Other AgriServices. Includes Insurance, Real Estate, Irrigation and Pumping, Wool, AgNZ (training and consulting), Funds Management, South American activities to supply products and services into the Uruguayan rural services industry and Regional Admin.
- AgriTech. Includes Seed and Grain (research and development, manufacturing and distributing forage seed, turf and grain), Agri-Feeds (purchasing, manufacturing and distributing liquid animal feeds and other animal nutritional products) and various related activities in the developing seeds markets in South America.

During 2010 the Group undertook a restructuring which resulted in the alignment of the business into two primary groupings of AgriServices and AgriTech. These groupings represented the Group's view of how future trading was best grouped. Additional minor changes to the alignment has occurred in the year ended 30 June 2011. Comparative information has been represented so that it conforms with the realignment. An additional restatement to the comparatives for the year ended 30 June 2011 has been made in respect of the conditional sale of PGG Wrightson Finance Limited and its reclassification to discontinued operations. Other non-segmented amounts relate to certain Corporate activities including Finance, Treasury, HR and other support services including corporate property services and include adjustments for discontinued operations and consolidation adjustments.

The profit/(loss) for each business unit combine to form total profit/(loss) for the AgriServices and AgriTech segments. Certain other revenues and expenses are held at the Corporate level for the Corporate functions noted above.

Assets allocated to each business unit combine to form total assets for the AgriServices and AgriTech business segments. Certain other assets are held at a Corporate level including those from the Corporate level for the Corporate functions noted above.

(b) Operating Segment Information

Total	2010	1,158,190	(66,784)	1,091,406		1/1/10	(7,057)	50,114	1,959	(1,041)	7,376	58,408	(36,461)	21,947	(6,605)	15,342	7,962	23,304		1,523,123	3,759		1,526,882	(891,412)		7.107
	2011	1,303,099	(59,692)	1,243,407	007 07	48,430	(10,124)	39,306	789	(22,029)	(25,764)	(7,698)	(28,087)	(35,785)	585	(35,200)	4,533	(30,667)		939,508	168	509,350	1,449,026	(844,685)	The state of the s	6.256
Other	2010	11,631	1	11,631	140 000	(ומילטה)	(1,848)	(12,108)	<b>E</b>	603	7,285	(4,221)	1,351	(2,870)	880	(1,990)	7,962	5,972		96,656		•	56,656	(219,512)		(1,411)
	2011	2,812	1	2,812	100.000	(19,042)	(2,258)	(21,300)	938	(4,466)	(8,885)	(33,713)	(24,744)	(58,457)	7,202	(51,255)	4,533	(46,722)		3/7,844	92	509,350	887,270	(458,978)		2.587
Total operating segments	2010	1,146,559	(66,784)	1,079,775		104'10	(5,209)	62,222	1,960	(1,644)	91	62,629	(37,812)	24,817	(7,485)	17,332	,	17,332		1,466,467	3,759	•	1,470,226	(671,900)		8.518
7/1	2011	1,300,287	(59,692)	1,240,595	27, 00	7/4/00	(2,866)	909'09	(149)	(17,563)	(16,879)	26,015	(3,343)	22,672	(6,617)	16,055	•	16,055		561,664	92	•	561,756	(385,707)		3.669
AgriTech **(III)	2010	451,392	(66,784)	384,608	2000	c/o'n+	(2,106)	38,569	54	262	91	38,976	(23,928)	15,048	(5,400)	9,648		9,648		CSE'LCC	61		552,046	(120,465)		2.838
	2011	479,410	(59,692)	419,718	170 00	140,00	(3,357)	34,690	80	(1,885)	(1,364)	31,449	(4,835)	26,614	(2,470)	24,144	-	24,144		389,401	21	-	399,422	(224,116)		2.621
AgriServices	2010 \$000	695,167		695,167	024.00	20,730	(3,103)	23,653	1,906	(1,906)	•	23,653	(13,884)	692'6	(2,085)	7,684	Ŀ	7,684		294,482	3,698	1	918,180	(551,435)		5,680
	2011	820,877	1	820,877		.ā	(4,509)	25,916	(157)	(15,678)	(15,515)	(5,434)	1,492	(3,942)	(4,147)	(8,089)	1	(8,089)	0	162,263	77	1	162,334	(161,591)		1.048
ces	2010	66,152		66,152	(100.1)	(106'1)	(1,075)	(9:036)	1,845	9	3	(7,186)	872	(6,314)	2,421	(3,893)		(3,893)	000 000	993,600	3,240		656,846	(460,532)		4,724
Other AgriServ	\$000	114,929	-	114,929	1000 017	(10,200)	(828)	(11,059)	99	(1,800)	(17,853)	(30,656)	1,456	(29,200)	7,054	(22,146)	•	(22,146)	77000	1 47'77	4	•	22,245	(38,656)		530
	2010 \$000	87,337		87,337	42 666	12,000	(477)	12,078	(19)	(1,706)		10,353	(2,814)	7,539	(1,965)	5,574		5,574	470.004	153,234	428	-	159,662	(53,799)	SOLD STATE OF THE PARTY OF THE	367
Livestock	\$000	139,581	1	139,581	200	0000	(439)	15,947	(213)	(12,443)	2,507	5,798	91	5,889	(5,107)	782	10	782	007 01	10,103	67	1	78,230	(78,254)		359
Merchandising **(I)	2010	541,678	The state of the s	541,678	22,482	26,106	(1,551)	20,611	80	(202)		20,486	(11,942)	8,544	(2,541)	6,003	1	6,003	404 640	240,101	30	•	101,672	(37,104)		589
Merch	2011	266,367	•	566,367	000 70	24,423	(3,211)	21,028	1	(1,435)	(169)	19,424	(22)	19,369	(6,094)	13,275	•	13,275	0	800'I 0	ľ	-	61,859	(44,681)		159
		Total segment revenue	Intersegment revenue	Total external operating revenues	ACTION		Depreciation and amortisation	Results from operating activities	Equity earnings of associates	Non operating items	Fair value adjustments	Profit before interest	Net interest and finance costs	Profit before income tax	Income tax expense	Profit from continuing operations	Discontinued operations	Profit for the year		Seginent assets	Equity accounted investees	Assets held for sale	Total segment assets	Segment liabilities		Capital expenditure (incl software)

Historically the Group has provided information in addition to the segment reporting to further split elements of some segments, eg. Merchandising has often been separated into the Rural Supplies and Fruitted operations. Separate reporting at this lower level of detail is expected to reduce over time, hence the additional analysis on key aspects of some of these historical segment components (as indicated by asterisks in the segment note, is not expected to be repeated in future years.

\*\* Further analysis of trading performance of segments, to assist with transition to new segment reporting:

	Other AgriServices 2010	\$000 66,152	66,152	(7,961)			
	Other /	\$000 114,929	114,929	(10,200)			
	onal Overhead & Shared Services	\$000 (2,618)	(2,618)	(19,562)			
	Wool, Regional Overhead & Shared Services 2010	41,370	41,370	(19,602)			
	South America	20,768	20,768	2,243			
	2011	22,517	22,517	3,064			
	Funds Management 2011 2010	4,217	4,217	3,942			
	Funds 2011	999	999	009			
	AgNZ	5000	6,297	1,815	AgriTech 2010	451,392 (66,784)	40,675
	2011	5,842	5,842	1,551	2011	479,410 (59,692)	38,047
Merchandising 2010 \$000 541,678 541,678 22,162	irigation & Pumping 2011 2010	16,974	16,974	1,719	South America 2010	85,478	3,849
2011 \$000 566,367 - 586,367 24,239	irrigatic 2011	23,597	23,597	2,070	2011	95,682	4,152
Fruitfed 2010 \$000 115,005 - 115,005 6,094	Roal Estato 2010	16,	16,224	(1,959)	Agrifoeds 2010	43,	5,152
2011 \$000 122,297 - 122,297 7,021		\$000 17,477	17,477	(846)		3450.507	5,474
Rural Supplies 2010 8000 900 426,673 - 16,068	Insurance 2010	4	4,290	3,841	Seeds and Grain	322,	
2011 \$000 444,070 - 444,070 17,218	2011	3,460	3,460	2,963	Sec. 2011	328,001 (59,692)	28,421
(i) Merchandising  Total segment revenue Intersegment revenue Total external operating revenues  EBITDA	(ii) Other AgriServices	Total segment revenue Intersegment revenue	Total external operating revenues	ЕВІТОА	(iii) AgriTech	Total sagment revenue Intersegment revenue	EBITDA

(c) Geographical Segment Information
The Group operates predominantly in New Zealand with some operations in Australia, South America and the United Kingdom.
The Australian, South American and United Kingdom business units facilitate the export sales and services of New Zealand operations in addition to their own seed trading operations, Inter-segment pricing is determined on an arm's length basis.

In presenting information on the basis of geographical segments, segment revenue is based on the geographical location of customers, Segment assets are based on the geographical location of the assets.

Revenue derived from outside the Group						Group 2011 3000	Group 2010 \$000
New Zealand						1,062,494	915,928
Australia						62,281	69,442
South America United Kingdom						118,199 433	105,036
Total revenue derived from outside the Group					-	1,243,407	1,091,406
Non current assets excluding financial instruments and deferred tax New Zagland			-			394.802	576,046
Australia						32,735	18,537
South America						11,377	17,666
United Kingdom Total non current essets excluding financial instruments and deferred tax					-	207 439,121	612,249
5 Operating Revenue		Continuing	operations 2010	Discontinued o	perations 2010	Tot 2011	al 2010
Group	Note	2000	\$000	\$000	\$000	\$000	\$000
Sales Commissions		1,132,043	994,071 74,791	407 539	491 572	1,132,450 88,795	994,562 75,363
Construction contract revenue		18,599	13,556			18,599	13,556
NZFSU management fee Interest revenue on finance receivables	13	4.349	3,141 5,847	54,183	58.730	160 58,532	3,141 64,577
Total operating revenue	-	1,243,407	1,091,406	55,129	59,793	1,298,536	1,151,199
Company Sales		654,796	586,740	- 18	138	654,796	586,878
Commissions		63,002	71,124	- 5		63,002	71,124
Construction contract revenue Interest revenue on finance receivables		18,599 3,698	13,556 4,983	- 10		18,599 3,698	13,556 4,983
Total operating revenue	_	740,095	676,403	- 19	138	740,095	676,541
6 Other Income		Continuing of	operations 2010	Discontinued o	perations 2010	Tot: 2011	al 2010
Group Dividend income	Note	322	\$000 18	\$000	\$000	322	\$000 1B
Interest income on preference share investment in PWF		- 1	0月世間2日	- 10		- 1	
Other investment income	-	651 973	3 21	- 60	•	651 973	21
Company Dividend income	-	3,172	5,491			3,172	5,491
Interest income on preference share investment in PWF		2,708	1,232			2,708	1,232
Other investment income		183 6,063	6,726	- 50	•	183   6,063	6,726
7 Operating Expenses						2011	2010
Group Operating expenses include the following items:						\$000	\$000
Audit of financial statements - KPMG						577	666
Other non-audit services for accounting opinions paid to KPMG						31	31
Directors' fees Donations						B53	952 5
Doubtful debts - (decrease)/increase in provision for doubtful debts						4,585	10,723
Doubtful debts - bad debts written off						1,147	1,077
Foreign currency (profits)/losses Marketing						1,804	215 10,386
Motor vehicle costs						8,058	8,000
Rental and operating lease costs						29,797	26,367
Other expenses					-	35,097 P	25,534 83,956
Company Audit of financial statements - KPMG					45.	420	445
Other non-audit services for accounting opinions paid to KPMG						15	7
Directors' fees						801	912
Donations Doubtful debts - (decrease)/increase in provision for doubtful debts						4,473	2,382
Doubtful debts - bad debts written off						916	376
Foreign currency (profits)/losses						(111)	296
Marketing Motor vehicle costs						4,392 5,514	6,572 5,811
Rental and operating lease costs						19,868	18,554
Other expenses					_	22,072 58,362	24,867 60,224

8 Equity Accounted Earnings of Associates

8 Equi	ty Accounted Earnin	gs of Associa									
		Current assets	Non-current exects	Total assets	Current	Non-current liabilities	Total liabilities	Revenues	Expenses	Profit / (loss)	PGW Share
30 June 2011	1								Sec. # 2313/2 031		
Continuing											
50% Agritrar	nz Limited	409	17	426	(295)	-	(295)	2,516	(2,445)	71	15
51% Forage	Innovations Limited	802		802	(674)		(674)	735	(621)	114	В
50% Gramin	na Ply Limited	51		51	(7)	1.2	(7)	127	(127)	****	-
50% Canter	bury Sale Yards (1996)	96	4	100	22	-	22	570	(500)	70	9
Disposed/Im		5.5			,		10 <del>7-11</del>		()		50
	vet Marketing Company										
Limited		(#Y	N <del>-</del> S	*	(#1)	200	•	9,168	(9,129)	39	(29)
	Logistics Limited		-	•			-	932	(1,033)	(101)	(124)
50% Kelso V	Wrightson (2004) Limited			<u>u</u>	148	3 <del>-</del> 0		61	(43)	18	9
	w Zealand Merino							****	4.4.5.985		
Compa	any Limited	4.000		4.55		- 44.83		11,254	(8.260)	2,994	901
		1,358	21	1,379	(954)		(954)	25,363	(22,158)	3,206	789
30 June 2010											
	entners International								(0.4.00.4)	44 000	
Limited 50% Agritrar		32,193	32,245	64,438	(49,956)	(902)	(50,858)	93,029	(94,864)	(1,835)	967
DESCRIPTION OF THE PARTY AND T		314		314	(82)		(82)	1,837	(1,818)	19	90
50% Northfu	COLUMN TOWNS OF STREET, STREET	2,870	1,102	3,972	(2,635)	(1,271)	(3,906)	25,343	(25,174)	169	80
33% NZ Vel	vet Marketing Company	50	3	53	are.		(F4)		(298)	danas	174
	Logistics Limited		House Schemit		(51)	40 4001	(51)		THE PERSON NAMED IN	(298)	(71)
	Wrightson (2004) Limited	572	2,713	3,285	(52)	(3,063)	(3,115)	1,298	(1,131)	167	124
	w Zealand Merino	70	509	579	(145)		(146)	177	(376)	(199)	(100)
	ny Limited	6.075	3,542	9,617	(1,580)		(1,580)	101,155	(99,610)	1,545	790
	ends Innovation Limited	2.560	71	2,631	(1,524)	(1,007)	(2,531)	3,259	(3,091)	168	50
A CONTRACTOR OF THE PARTY OF TH	Innovations Limited	409		409	All and the second of the second	TO STANSON CO.	THE RESERVE OF THE PARTY OF THE	433	(430)	3	THE RESERVE
CONTRACTOR SHOPE AND	na Pty Limited				(429)	HEELE	(429)		CONTROL DESCRIPTION OF THE PARTY OF THE PART	Hard Control of	
	bury Sale Yards (1995)	172		172	(128)		(128)	253	(255)	(2)	
Limited		173	5	178	62		62	558	(484)	74	28
		45,458	40,190	85,648	(56,521)	(6,243)	(62,764)	227,342	(227,531)	(189)	1,959

On 1 July 2010 the Group sold its 50% interest in Northfuels Limited for book value. The Group's investment in Grasslands Innovations Limited via PGW Wrightson Seeds increased from 50% to 70% on 1 July 2010 resulting in a change in accounting method from an equity accounted associate to a consolidated subsidiary.

The Group sold its 50% shareholding in The New Zeatand Merino Company Limited on 30 June 2011. The Sale price was \$7,625,000 based on an independent valuation.

PGG Wrightson Limited had a loan to Wool Growers Holdings Limited (WGH) secured by the ordinary shares held by WGH in Wool Partners International Limited (WPI). As a result of an unsuccessful capital raise by Wool Partners Co-operative the Company is entitled to exercise its security under its loan leading to WPI becoming a 100% subsidiary of PGG Wrightson Limited and resulting in a change in accounting method from an equity accounted associate to a fully consolidated subsidiary. The security was exercised on 10 August 2011 and control was deemed to be effective from 1 March 2011.

The Group did not consolidate losses from 1 July 2010 through to the date that Wool Partners International Limited (WPI) became a 100% subsidiary of the Group as the carrying value of the Group's equity accounted interest was nil. This was on the basis that the Group's other investment in WPI would be able to be repaid in the short to medium term following a successful capital raise.

The Group impaired its investment in NZ Velvet Marketing Company Limited, Kelso Wrightson (2004) Limited and Velvet Logistics Limited during the period.

9 Non Operating Items		Group 2011	Group 2018	Company 2011	Company 2011
9 Non Operating items	Nate	\$000	\$000	\$000	\$00
Gains/(loss) on sale of businesses, property plant and equipment		1,615	5,425	(4,639)	5,210
Discount on acquisition on purchase of business	23	3,286	666		Per span
Defined benefit superannuation plan	29	(1,656)	(2,420)	(1,656)	(2,420
Restructuring		(8,499)	(2,116)	(7,298)	(1.769
Management fee from subsidiaries	38	(0,100)	(2,110)	46,807	1
Silver Fern Farms supply contract	28	(9,555)		(9,555)	
Other non operating items	20	(7,220)	(2,596)	(4,821)	(2,358
Outer from operating terms	-	(22.029)	(1,041)	18,838	(1,337
	_	(EE,UEU);	[11041]	10,000	(1,551
and the second s		Group 2011	Group 2010	Company	Compan
10 Fair Value Adjustments	Nate	\$800	\$000	2011 \$800	2011 500
Continuing Operations	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
Fair value adjustments on investments		2,165	2,584	- 0	
Impairment on consolidation of WPI		(18,302)		(18,302)	
BioPacific Ventures	25	(3,153)			TO THE REAL PROPERTY.
Assets held for sale	19	(793)		(793)	
Biological assets	20	564	A TOTAL STREET	564	THE DESIGNATION OF THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TWO IS NAMED IN COLUM
Derivatives not in qualifying hedge relationships	20	4,729	4,454	3,398	4,701
Commodity contracts		639		3,350	4,751
Contributing contracts		039		- [	Tage!
	<u> </u>	(14,151)	7,038	(15,133)	4,701
Discontinued Operations	-32/45				
Assets held for sale	19	(9,441)		7 B	ALIEN SERVICE
Derivatives not in qualifying hedge relationships PWF		(2,172)	338	- (1)	SEATON SE
Colonical District Control of the Co	_	(11,613)	338	•	STREET, SA
		Group	Group	Company	Company
11 Interest - Finance Income and Expense		2011	2010	2011	2010
		\$000	\$000	\$000	\$000
Finance income contains the following items:		100	E-57 2011	100	HI <u>er</u>
Interest earned on interest rate swaps		- 10	7	- 61	7
Interest received from Group companies		1 10		1 1	20,438
Other Interest Income		2,707	5,491	2,123	3,708
Finance Income	<del>a-</del>	2,708	5,498	2,124	24,153
Interest funding expense		12			
Interest on interest rate swaps		(3,069)	(7,829)	(3,069)	(7,829
Interest on bank loans and overdrafts		(13,616)	(25,313)	(11,949)	(24.217
Bank facility fees		(12,967)	(7,469)	(12,385)	(6,790
Net loss on foreign denominated subsidiary loans		(1,143)	(1,419)	105	(257
Finance expense	<del>-</del>	(30,795)	(42,030)	(27,298)	(39,093)
Less finance expenses from discontinued operations		(30,733)	70	(21,200)	70
Less linance expenses from discontinued operations  Net Interest and finance costs	<del>-</del>	(28,087)	(36,462)	(25,174)	(14.870
Net interest and finance costs		(20,06/)	(30,462)	(23,1/4)	(14,870)

12 Income Tax Expense					Z011 \$000	Group 2018 \$000	Company 2011 3000	Company 2010 8000
Current tax expense							18	ATTEMS.
Current year					7,892	13,570	3,128	(109)
Tax on discontinued operations					(6,542)	(3,755)	- 10	69
Adjustments for prior years					(1,722)	(6,765)	(66)	(64)
					(372)	3,050	3,062	(104)
Deferred tax expense				-	13		400	STATE OF STATE OF
Origination and reversal of temporary differences					(7,515)	(4,657)	(745)	(1,664)
Effect of change in tax rates					1,045	1,988	502	1,996
Tax on discontinued operations					3,795		- 3	E PRESE
Adjustments for prior years				_	2,462	6,223	276	(330)
T-1-11				1	(213) (585)	3,554 6,604	3,095	(102)
Total Income tax expense				-	(565)	0,604	3,090	(102)
Profit for the year					(30,667)	23,304	(18,468)	2,738
Total income tax expense					(585)	6,504	3,095	(102)
Tax on discontinued operations				-	2,747	3,824	- 65	
Profit excluding income tax					(28,505)	33,732	(15,373)	2,636
				The second section 1	22		-	
	Group 2011	Group 2011	Group 2018	Group 2018	Company 2011	Company 2011	Company 2010	Company 2018
	*	\$000	*	\$000	%	\$000	%	\$000
Income tax using the Company's domestic tax rate	30.0%	(8,552)	30.0%	10,120	30.0%	(4,612)	30.0%	791
Effect of tax rates in foreign jurisdictions	-4.6%	1,310	2.8%	952	0.0%	- 15	0.0%	
Non-deductible expenses	-28,4%	8,107	6.4%	2,169	-43.2%	6,634	78.1%	2,058
Effect of reduction in corporate tax rate	-3.7%	1,045	-1.2%	(412)	-3.3%	502	-15.3%	(403)
Adjustment to deferred tax on buildings	0.0%	- 100	7.1%	2,400	0.0%	- 1	91.0%	2,400
Deductible expenses included in other comprehensive income	2.8%	(812)	-0.9%	(303)	5.3%	(812)	-11.5%	(303)
Taxable dividends from equity accounted associates	-3.3%	932	0.6%	212	-6.1%	932	8.0%	212
Tax effect of discontinued operations	9.6%	(2,747)	-11.3%	(3,824)	0.0%	- 18	0.0%	
Tax exempt income	2.1%	(608)	-12.4%	(4,168)	-1.6%	241	-169.3%	(4,463)
Under/(over) provided in prior years	-2.6%	740	-1.5%	(542)	-1.4%	210	-14.9%	(394)
Grading real) provided as prior found	2.1%	(585)	19.6%	6,604	-20.1%	3,095	-3.9%	(102)
					Group	Group	Company	Company
Income tax recognised directly in equity					2011 \$000	2018	2011 5800	2010 \$000
Deferred tax on movement of actuarial gains/losses on employee ben	ofit plane				(194)	1.054	(194)	1.054
Total income tax recognised directly in equity	om pians			_	(194)	1.054	(194)	1.054
, out, mooning and recognised unusury in equity				-	(124)		110-47	
Imputation credits					100		68	
Balance as at 1 July					2,592	(5,250)	2,592	(5,250)
Taxation paid (net of refunds)					- 19	6,500	- 10	6,500
Imputation credits/RWT attached to dividends received					1,288	229	1,288	229
Transfers, refunds and adjustments				_	- 15	1,113	- E	1,113
Balance as at 30 June				-	3,880	2,592	3,880	2,592

# 13 Discontinued Operations

In June 2011 the Group entered into a conditional share sale agreement with Heartland New Zealand Limited to sell its finance subsidiary PGG Wrightson Finance Limited (PWF) to Heartland's wholly-owned subsidiary Heartland Building Society (Heartland). The purchase price is to be an amount equal to the adjusted net tangible assets of PWF as at the completion date of the transaction, being 31 August 2011. An impairment loss of \$2.737 million has been recognised on transfer of the assets to held for sale following the share sale agreement.

In connection with the transaction PWF will transfer certain excluded loans to a wholly owned PGG Wrightson special purpose vehicle, which will work to realise or refinance these facilities over the short to medium term.

The transaction is conditional upon a number of approvals, including PGG Wrightson and Heartland shareholder approvals, where required, PWF debt holder consent, PWF and Heartland trustee consents, Heartland's capital raising, as well as relevant Regulatory and Crown consents.

Profits attributable to the discontinued operation were as follows:	Group 2811 8000	Group 2018 \$000	2011 5000	Company 2010 2000
	\$000	4000	8000	\$000
Results of discontinued operations	FF 400	F0 700		400
Revenue	55,129	59,793		138
Expenses	(50,020)	(47,738)		(1,178)
	5,109	12,055	- [	(1,040)
Fair value adjustments	2,171	(338)	- 100	CHILDEN.
Results from operating activities	7,280	11,717	- 1/1	(1,040)
Income tax expense	(2,747)	(3,755)	- 8	69
Profit/(loss) for the year	4,533	7,962	- (6)	(971)
Basic and diluted earnings per share (New Zealand dollars)	0,01	0.01	0.00	0,00
Cash flows from discontinued operations	E		13	
Net cash from operating activities	4,814	20,129	- [8	(509)
Net cash from/(used in) discontinued operation	4,814	20,129		(509)
Effect of disposal on the financial position of the Group				
Property, plant and equipment	(47)	(588)	- 101	(588)
Inlangibles	(280)		- 23	
Inventories and biological assets	- 1	(41)	- 19	(41)
Trade and other receivables	(429,998)			ME HERE
Cash and cash equivalents	(71,617)		- 69	
Trade and other payables	416,465		- 10	
Income tax	(6,115)	10/2 10/12	-	
Net identifiable assets and liabilities	(91,592)	(629)	- 10	(629)

# 14 Earnings Per Share and Net Tangible Assets

Basic earnings per share
The calculation of basic earnings per share at 30 June 2011 was based on the profit/(loss) attributable to ordinary shareholders of (\$30,667,000) (2010: profit of \$23,304,000) by the weighted average number of shares, 758,136,443 (2010: 548,601,194) on issue. There are no dilutive shares or options (2010: Nit).

Group

	000
758,136 549,60	1
754,849 758,44	19
	2011 20 000 0 758,136 549,60

The company acquired 3,591,769 PGW shares during the period in accordance with the terms of the senior executive share incentive scheme. In return, the loan provided to the executive for purchase of the shares under the scheme was cancelled. The shares (previously held as treasury stock) were cancelled upon acquisition. The acquisition and cancellation had no impact on profit or cash for the period ended 30 June 2011.

Net Tangible Assets				2011 \$000	Group 2010 \$000
Total assets		-		1,449,026	1,526,882
Total liabilities				(844,685)	(891,412)
less intangible assets				(333,909)	(335,506)
less deferred tax			123	(8,003)	(8,410)
			_	262,429	291,554
				Group 2011 \$000	Group 2010 \$000
Net tangible assets per security at year end	7			0.35	0.38
Earnings per share				(0.04)	0.04
15 Cash and Bank Facilities		Group 2011 \$000	Group 2010 \$000	Company 2011 \$000	Company 2010 \$000
Cash and cash equivalents/(bank overdraft)		216	24,246	(2,564)	7,074
Current bank facilities		(52,194)	(23,809)	(11,000)	
Term bank facilities		(124,500)	(198,868)	(124,500)	(177,855)
		(176,478)	(198,431)	(138,064)	(170,781)

The Company has bank facilities of \$239.5 million (2010: \$293.0 million), Group \$365.5 million (2010: \$413.0 million). The Company has granted to ANZ National Bank Limited a general security deed and mortgage over all its assets. ANZ National Bank Limited holds this security on trust for the banking syndicate (ANZ National Bank Limited, Bank of New Zealand Limited and Westpac Banking Corporation Limited).

The Company bank syndicate facilities include:

A term debt facility of \$124.5 million that matures on 31 August 2012.

A working capital facilities of \$75.0 million that matures on 29 February 2012.

Overdraft and guarantee facilities of \$40.0 million.

The Group bank facilities include a \$100 million syndicated facility with security over PGG Wrightson Finance Limited assets that ranks equally with bond and debendure investors. The facility matures on 1 December 2013. There is also an overdraft facility of \$1.0 million.

During the period Wool Partners International Limited (WPI) became a fully owned subsidiary of the Group. WPI has bank facilities of \$24.5 million and an overdraft facility of \$0.5 million. As at 30 June 2011 and during the period ending 30 June 2011 WPI was not in compliance with banking covenants imposed by the ANZ National Bank Limited. Subsequent to 30 June 2011 ANZ National Bank Limited has walved its rights arising from previous non-compliance of these covenants, and up to and including 30 September 2011. From 30 September 2011 onwards the waiver will cease to be effective and the facilities will (unless otherwise agreed) become immediately repayable on 30 September 2011.

	Group	Group	Company	Company
16 Derivative Financial Instruments	2011	2010	2011	2010
	\$000	\$000	\$000	\$000
Derivative assets held for risk management	6,103	5,640	3,077	3,563
Derivative liabilities held for risk management	(3,495)	(4,753)	(2,858)	(4,525)
Net derivatives held for risk management	2 608	887	219	(962)

# Cash flow hedges of interest rate risk

The Company uses interest rate swaps to hedge its exposure to changes in the market rates of variable and fixed interest rates.

Other derivatives held for risk management
The Company also uses interest rate swaps, not designated in a qualifying hedge relationship, to manage its exposure to the timing mismatch of assets and liabilities.

17 Trade and Other Receivables	Group 2011 \$800	Group 2010 \$000	Company 2011 \$000	Company 2010 \$800
Accounts receivable	219,000	179,441	120,069	108,312
Less provision for doubtful debts	(B,734)	(7,040)	(6,081)	(4,978)
Net accounts receivable	210,266	172,401	113,988	103,334
Other receivables and prepayments	19,789	36,109	12,973	27,811
Amounts owing from subsidiaries	-		233,229	231,341
Trade receivables due from related parties	- 1	PARA INC	594	1,915
	230,055	208,510	360,784	364,401
Analysis of movements in provision for doubtful debts		STATE OF THE PARTY		
Balance at beginning of year	(7,040)	(3,020)	(4,978)	(2,579)
Movement in provision	(1,694)	(4,020)	(1,103)	(2,399)
Balance at end of year	(8,734)	(7,040)	(6,081)	(4,978)

Receivables denominated in currencies other than the functional currency comprise \$36.6 million (2010: \$86.8 million) of trade receivables denominated in AUD \$20.6 million (2010: \$17.4 million), USD \$13.3 million (2010: \$59.5 million), EUR \$2.4 million (2010: \$9.3 million) and GBP \$0.3 million (2010: \$0.5 million).

### 18 Finance Receivables

As a result of the Group entering into a conditional share sale agreement to sell its finance subsidiary PWF to Heartland Building Society, PWF has been reclassified to discontinued operations (Note 13). Finance Receivables are included in assets held for sale (Note 19).

	2011 8000	2010 \$000	2011 \$000	2010 \$000
Finance receivables - less than one year	- 1	432,107	- 10	
Finance receivables - greater than one year		110,262	- 10	
	- 10	542,369	- 65	STORY.
Less provision for doubtful debts	- 10	(12,250)	- 10	
	- 0	530,119	- 62	
Impairment:	- 10	STREET, STREET		NEW PROPERTY.
Balance at the beginning of the period	- 1	(3,627)	- 10	
Impaired losses recognised in the income statement	- 0	(8,253)	- 13	BANKE PE
Amounts written off in the income statement		(696)	- 18	NO DESIGN
Reversals of amounts previously recognised in the income statement	-1	326	- 8	Section Sec.
Movement in specific provision and bad debts written off		(12,250)	- [	Children and A

The status of the receivables at the reporting date is as follows:	Group Not impaired 2011 \$000	Group Impaired 2011 \$800	Group Not Impaired 2010 \$080	Group Impaired 2010 \$000	Company Not impaired 2011 \$000	Company Impaired 2011 \$000	Company Not Impaired 2010 \$000	Company Impaired 2010 \$000
Not past due		- 1	454,485		**************************************	- 1		ACTUAL STATE
Past due 0 - 90 days	3.0	- 1	564	12,925	-	- 1	THE REAL PROPERTY.	<b>计压设制 [5]</b>
Past due 91 - 365 days		- 8	11,411	28,410		- 6		
Past due more than 1 year	( <del>-</del> )	- 1	10,541	24,033	-	-		<b>经报题的地</b>
Impairment		- 0		(12,250)		-		
		- 1	477,001	53,118		- 1	STATE OF STREET	Up Balls

Asset Quality - Finance Loans and Receivables Neither past due or impaired Individually impaired loans Past due loans Provision for credit impairment	Group 2011 \$000 - - -	0reup 2018 \$000 454,485 65,368 22,516 (12,250)	Company 2011 \$000 - -	2019 2019 \$000 - -
Total carrying amount	- 1	530,119	- 101	•
Aging of Past Due but not Impaired Past due 1-90 days		564		
Past due 91-180 days	- 1	560	- 8	
Past due 180-365 days	- 11	10,851	- 10	144 Tank 1
Past due more than 365 days		10,541	- 6	Live Went
Total past due but not impaired assets	•	22,516	- 15	10 Hall 1
90 Day Past Due Assets (includes impaired assets)	Name of the last o			
Balance at the beginning of the year	- 10	36,404	- III	
Additions to 90 day past due assets	- 10	44,008	- 18	
Reduction in 90 day past due assets	· 10	(6,017)	- 10	
Balance at the end of the year	• 10	74,395	- 6	BEW STREET
Impaired Assets				
Balance at the beginning of the year	- 10	23,104	- 15	<b>以各种的</b>
Additions to individually impaired assets	- [1]	42,960	- 13	
Amounts written off		(696)	- 10	FIRE ST
Transfer to productive ledger	- E		- 10	
Balance at the end of the year	· []	65,368	• BB	PRESENT.
Provision for credit impairment	- 1	(12,250)	- 100	Marie .
Net carrying amount of impaired assets	- (1)	53,118	- (10)	SHEET SHEET

# 19 Assets Held for Sale

# PGG Wrightson Finance Limited

As a result of the conditional share sale agreement signed with Heartland New Zealand Limited to sell PWF to Heartland Building Society the assets of PWF included in the share sale agreement have been classified as held for sale. An impairment of \$2.7 million has been recognised on reclassification of these assets to held for sale. Certain loans are excluded from the sale and are to be transferred to a wholly owned PGG Wrightson special purpose vehicle, which will work to realise or refinance these facilities over the short to medium term. Accordingly, the Group has also classified these assets as held for sale. An impairment of \$6.7 million has been recognised on reclassification of these assets to held for sale.

# Properties

The Group currently has three properties classed as held for sale. The properties are on the market and are held at market value (Note 10). An impairment of \$0.8 million has been recognised on reclassification to held for sale.

An total impairment loss of \$10.2 million (2010: Nil) on the re-measurement of the disposal groups to the lower of their carrying amount and fair value less costs to sell has been recognised in Fair Value Adjustments.

	2011	2010	2011	2010
Assets classified as held for sale	\$000	\$000	\$000	\$000
Property, plant and equipment	607	44	560	44
Intangibles	280		- 136	
Inventories	-		- 135	
Cash and cash equivalents	71,617		- 655	
Finance and other and other receivables	436,113		- 65	
Goodwill	- 1	(State)	- 1	
	508,617	44	560	44
Liabilities classified as held for sale	100	WIESE SHIP	10E5	10000000
Income tax	- 100		- 88	
Finance and other payables	(416,465)		- 100	
	(416,465)		- MI	PAYER TO

Group Group Company Company

20 Biological Assets	Greu 201 \$00	2010	Company 2011 \$000	Company 2018 \$000
Livestock		CHELLEL ST	100	
Opening balance	23,213	3,861	23,213	3,861
Increase due to acquisitions	45,968	42,858	45,968	42,85B
Decrease due to sales	(44,072	(23,817)	(44,072)	(23,817)
Net decrease due to births, deaths and category changes	(108		(108)	311
Changes in fair value	10 564	DESERVE SERVE	564	E STATE
Closing balance	25,565	23,213	25,565	23,213
Current	25,367	23,029	25,367	23,029
Non-current breeding stock	198	184	198	184
	25,565	23,213	25,565	23,213

As at 30 June 2011, livestock held for sale comprised 17,641 cattle, 81,491 sheep and 302 Other (consisting of Bulls and Deer) (2010: 20,161 cattle, 95,195 sheep and 11,967 Other (consisting of Bulls, Deer and Semen)). During the year the Group sold 27,655 cattle, 283,097 sheep and 24 Other (2010: 10,548 cattle, 149,208 sheep and 1,079 Other).

21 Inventory	Group 2011 \$000	Group 2016 \$000	Company 2011 \$000	Company 2010 \$000
Merchandise/finished goods	225,778	201,092	48,443	51,663
Work in progress	11,363	22,941	1,758	369
Less provision for inventory writedown	(6,881)	(5,773)	(1,968)	(657)
	230,260	218,260	48,233	51.375

Consideration is given to factors such as age, germination levels and quality when assessing the net realisable value of seeds inventory.

22 Deferred Tax Assets and Liabilities	Axxets 2011 \$000	2019 \$000	Liabilities 2011 \$000	Liabilities 2010 \$000	Net 2011 \$000	Wet 2018 5000
Recognised deferred tax assets and liabilities						
Deferred tax assets and liabilities are attributable to the following:	65		- 60			
Group		SELECTION THE		FEETESAN	100	
Property, plant and equipment	35	599	(3,258)	(8,628)	(3,223)	(8,029)
Intangible assets	- 50	Significan	(2,001)	(145)	(2,001)	(145)
Provisions	11,814	17,942	- 66		11,814	17,942
Other items	1,438	AND DESCRIPTION	(25)	(1,358)	1,413	(1,358)
Tax (asset)/liability	13,287	18,541	(5,284)	(10,131)	8,003	B,410
Company						HERE
Property, plant and equipment	- 105		(2,391)	(8,046)	(2,391)	(8,046)
Intangible assets	- 865	31429592	(1,985)		(1,986)	
Provisions	6,343	11,531	- 15		6,343	11,531
Other Items	- 13		- 100	(1,358)	- 100	(1,358)
Tax (asset)/liability	6,343	11,531	(4,377)	(9,404)	1,966	2,127

Movement in temporary differences during the year	Balance 1 Jul 2009 \$000	Recognised in profit or loss \$000	Recognised in other comprehensive income \$000	Balance 30 Jun 2018 \$000	Recognised in profit or loss \$000	Recognised in other comprehensive income \$000	Balanca 36 Jun 2011 \$000
Group Property, plant and equipment	(6,964)	923		(6,041)	5,218	140	/0221
Change in deferred tax on buildings	(0,504)	(2,400)		(2,400)	3,216	-	(823)
Change in corporate tax rate		412		412	(1 0.46)	-	(2,400)
Intangible assets	(169)	24		(145)	(1,046) (1,856)	18.3	(634)
Employee benefits	4,569		1,054	5,623	(1,515)		(2,001)
Provisions	7,724	4,595	1,034	12,319	(3,785)	(194)	3,914 8,534
Other items	(1,358)	4,595		(1,358)	2,771	-	1,413
Sullat Rullia	3,802	3,554	1,054	8,410	(213)	(194)	8,003
Company				REAL PROPERTY.			
Property, plant and equipment	(6,516)	467		(6,049)	6,058		п
Change in deferred tax on buildings		(2,400)	NO REPORT	(2,400)		-	(2,400)
Change in corporate tax rate	100000000000000000000000000000000000000	403		403	(502)		(99)
Intangible assets	(169)	169			(1,986)		(1,986)
Employee benefits	4,569	A THE REAL PROPERTY.	1,054	5,623	(2,478)	(194)	2.951
Provisions	4,545	1,363		5,908	(2,417)	1.5.7	3,491
Other Items	(1,358)			(1,358)	1,358	-	
	1,071	2	1,054	2,127	33	(194)	1,966

Unrecognised tax losses / Unrecognised temporary differences
The Company does not have any unrecognised tax losses or unrecognised temporary differences.

Change in tax rate

During the year the government announced that the company tax rate will reduce from 30% to 28% effective for years beginning on or after 1 April 2011. Deferred tax is recognised at the rates of tax that are expected to be in effect when the items giving rise to deferred tax crystallise.

23 Group entities			Ownership in	terest
			2011	2010
Significant Subsidiaries	Country of Incorporation	Direct Parent	%	*
Agriculture New Zealand Limited	New Zealand	PGG Wrightson Limited	100%	100%
Agri-Feeds Limited	New Zealand	PGG Wrightson Limited	100%	100%
AgriTech South America Limited	New Zealand	PGG Wrightson Limited	100%	100%
Grasslands Innovation Limited	New Zealand	PGG Wrightson Limited	70%	50%
PGG Wrightson Consortia Research Limited	New Zestand	PGG Wrightson Limited	100%	100%
PGG Wrightson Employee Benefits Plan Trustee Limited	New Zesland	PGG Wrightson Limited	100%	100%
PGG Wrightson Finance Limited	New Zenland	PGG Wrightson Limited	100%	100%
PGG Wrightson Real Estate Limited	New Zealand	PGG Wrightson Limited	100%	0%
PGG Wrightson Seeds Limited	New Zealand	PGG Wrightson Limited	100%	100%
PGG Wrightson Trustee Limited	New Zealand	PGG Wrightson Limited	100%	100%
PGW Corporate Trustee Limited	New Zealand	PGG Wrightson Limited	100%	- 100%
Wool Partners International Limited (Renamed PGG		3.50 3.50 3.50		
Wrightson Wool 1 July 2011)	New Zealand	PGG Wrightson Limited	100%	49%
PGG Wrightson Funds Management Limited	New Zealand	PGG Wrightson Investments Limited	100%	100%
Agricom Limited	New Zealand	PGG Wrightson Seeds Limited	100%	100%
PGG Wrightson Genomics Limited	New Zealand	PGG Wrightson Seeds Limited	100%	100%
Wrightson Seeds Limited	New Zealand	PGG Wrightson Seeds Limited	100%	100%
PGG Seeds Australia Pty Limited	Australia	PGG Wrightson Limited	100%	100%
PGG Wrightson Real Estate Australia Pty Limited	Australia	PGG Wrightson Limited	100%	100%
PGG Wrightson Seeds (Australia) Pty Limited	Australia	PGG Wrightson Limited	100%	100%
AusWest Seeds Pty Limited	Australia	PGG Wrightson Seeds (Australia) Pty Limited	100%	100%
Stephen Pasture Seeds Pty Limited	Australia	AusWest Seeds Pty Limited	100%	100%
Juzny S.A.	Uruguay	PGG Wrightson Investments Limited	100%	100%
Wrightson Pas S.A. Limited	Uruguay	PGG Wrightson Investments Limited	100%	100%
PGG Wrightson Uruguay Limited	Uruguay	Juzay S.A.	100%	100%
Hunker S.A. (t/a Rural Centre)	Uruguay	Juzay S.A.	100%	100%
Lanelle S.A. (Va Riegoriental)	Uruguay	Juzay S.A.	70%	70%
Afinlux S.A. (Va Romualdo Rodriguez)	Uruguay	Juzny S.A.	51%	51%
Idogal S.A. (t/a Veterinaria Lasplaces)	Uruguay	Juzay S.A.	51%	51%
Agrosan S.A.	Uruguay	Wrightson Pas S.A. Limited	100%	100%
Alfalfares S.R.L.	Argentina	Wrightson Pas S.A. Limited	51%	51%
				A 10 TO SEC. 19

NZ Ruralco Participacoes Ltda

During the year ending 30 June 2011, the Group made the following acquisitions;

ng the year ending 30 June 2011, the Group made the following acquisitions;
On 22 November 2010, PGG Wrightson Seeds Australia Pty Ltd, a subsidiary of the Group purchased the assets and business of Kelth Seeds. Kelth Seeds operations cover the production of pasture and oil seeds, a variety of legumes and birdseed. It exports to South America, the Middle East, Europe, Asia, and North America and is based in the town of Kelth, South Australia. In the year to 30 June 2011 it contributed a loss of \$1.2 million.
On 1 December 2010, the Group purchased the assets and business of Corsons Seeds. Corsons Seeds operations cover development, production and marketing of malze and sweetcom hybrid seed. In the year to 30 June 2011 Corsons Seeds contributed a loss of \$0.6 million.

Wrightson Pas S.A. Limited

- On 9 May 2011, the Group purchased the assets and business of Southedge Seeds in Australia. Southedge Seeds operations cover the production of tropical pasture seed. Southedge Seeds is located in the town of Marceba, on the Atherton Tablelands of northern Queensland, Australia. In the year to 30 June 2011 it contributed a loss of \$0.2 million.

  As a result of PGG Wrightson Limited assuming control over WPI effective from 1 March 2011 and exercising its security under its loan to WGH on 10 August 2011, WPI became a subsidiary of PGG Wrightson Limited. In the year to 30 June 2011 it contributed a loss of \$0.4 million.

  If these acquisitions had occurred on 1 July 2010, the estimated Group revenue would have been \$131.7 million higher and profit would have been \$4.4 million higher for the year ended 30

June 2011.

The significant acquisitions had the following effect on the assets and liabilities of the Group at the acquisition dates:

	Note	Corson Seeds	Kelth Seeds	South Edge Seeds	WPI	Di Santi Live Export SA	Grasslands	Group	Company \$000
Cash balances		-		-	(1,651)	0.0	1,948	297	-
Trade debtors and accruals		1	119	176	15,405	127	2,801	18,501	
Inventory		494	1,798	1.837	13,237		2	17,368	- 2
Current assets		494	1,917	2,013	26,991		4,751	36,166	
Intangible assets		500	3=3		601		-	1,101	-
Property plant and equipment		1,672	8,421	1,046	3,962	14	-	15,101	7=
Non - current assets		2,172	8,421	1,046	4,563	•		16,202	
Trade creditors and accruals		(89)	(1,017)	(1,279)	(5,561)	•	(3,745)	(11,691)	
Term bank facilities					(22,450)			(22,450)	-
Current liabilities		(89)	(1,017)	(1,279)	(28,011)	•	(3,745)	(34,141)	•
Advances		101			(15,012)	516	(987)	(15,382)	
Non - current liabilities Net assets acquired		101	()		(15,012)	516	(987)	(15,382)	:
Goodwill arising on acquisition				215	11,470	7.00 T		11,685	-
				215	11,470	(9)	-	11,685	•
Discount on acquisition		- 12	(3,286)	-	1	_	_	(3,286)	_
Discount on acquisition	3		(5,200)					(3,285)	
Cash paid		2,678	6,035	1,995		516	20	11,244	

In 2010 the Group purchased the assets of Keith Seeds in Australia. Valuations of the assets were performed at the time of acquisition. The amount paid for certain assets was lower than their fair value and resulted on a gain on purchase of business of \$3.286 million and a corresponding increase in property, plant and equipment and inventory.

In addition, from 21 September 2010 Grasslands innovation Limited has been accounted for as a subsidiary rather than an equity accounted associate. Grasslands innovation Limited did hold not any property, plant and equipment. Net assets added to the Group as part of this change are included above. The Group increased its investment in BioPacific Ventures requiring a cash outflow of \$0.8 million.

24 Equity Accounted Investees	Note	2011 \$800	2010 \$000	2911 \$000	2010 \$000
Movement in carrying value of equity accounted investees		25	NO.	100	Kara III
Opening balance		3,759	3,268	2,266	3,150
New Investments		- 83	141	- 60	131
Reclassification		- 3		876	DESCRIPTION OF THE PARTY OF THE
Divestment of Associate		(1,047)		(2,599)	571.7311 <del>-</del>
Impairment of investments in associates		(226)	(1,135)	(417)	(1,015)
Share of profit/(loss)	8	789	1,959	- 10	Cold Cold
Dividends received		(3,107)	(474)	· III	
Closing balance		168	3,759	126	2,266

There is no goodwill included in the carrying value of equity accounted investees (2010: Nil).

100%

100%

### 25 Other Investments

NZ Farming Systems Uruguay Limited NZ ramming systems uniquely limited BloPacificVentures Limited Sundry other investments including saleyards Advances to associates

	Group	Group	Company	Company
	2011	2010	2011	2010
	\$000	\$006	5000	\$000
	- 69	15,476	- 10	
36	9,435	12,084	- 12	() 图图 ()
	1,290	6,280	442	226
	(62)	51,538	77	31,591
	10.663	85.378	519	31.817

The Company sold its investment in NZ Farming Systems Uruguay Limited (NZFSU) during the period. The sale price was equivalent to the fair value of the investment.

The Company sold its 50% investment in the New Zealand Merino Company Limited during the period for a sale price of \$7.625 million. Previously, the investment was held at cost.

During the year new information became available in respect to the feir value of the Group's investment in BioPacific Ventures. Accordingly the Group recognised a change in fair value of the investments held under BioPacific Ventures of \$3.2 million. Previously, the investment was held at cost. The investment is now classified as level 3 in the financial instruments note (Note 33). Saleyards investments, which do not have a market price in an active market and whose fair value can not be reliably determined, are carried at cost.

Advances to associates includes small loans to various salevard entities, livestock and seeds activities.

26 Intangible Assets	Group Software \$000	Group Trademarks & Patents \$000	Group Goodwill \$000	Group Total \$000	Company Boftware \$000	Company Trademarks & Patents \$000	Company Goodwill \$000	Company Total \$000
Cost								
Balance at 1 July 2009	24,471	500	340,444	365,415	19,490		307,246	326,736
Additions	1,358	R. W. Siller		1,358	1,209		THE PERSON NAMED IN	1,209
Adjusted as part of a business combination	92	認定的配合語	(4,552)	(4,460)	<b>持3688周續</b>	CONTRACTOR OF	GHERRIE H	
Disposals and reclassifications	(148)			(148)	(158)			(158)
Effect of movement in exchange rates			1,092	1,093			MASSES IN	\$27 SE 157
Balance at 30 June 2010	25,774	500	336,984	363,258	20,541	Z 15000 • 2	307,246	327,787
Balance at 1 July 2010	25,774	500	336,984	363,258	20,541		307,246	327.787
Additions	896			896	540		190	540
Added as part of a business combination	131	1.012	11,685	12,828	-	-		
Disposals and reclassifications	(9,584)		0.000	(9.584)	(7,995)		50#5	(7,995)
Impairment	(3,044)	2		(3,044)	(3,044)			(3,044)
Effect of movement in exchange rates	(10)		(1,786)	(1,796)		(2)		-
Balance at 30 June 2011	14,163	1,512	346,882	362,557	10,042		307,246	317,288
Amortisation and Impairment losses								
Balance at 1 July 2009	8.127	75	17,080	25,282	4.542		16,498	21,040
Amortisation for the year	1,882			1,882	1,623			1,623
Additions	7			7				型型链线
Disposals	581			581	573			573
Balance at 30 June 2010	10,597	75	17,080	27,752	6,738	A CHARLES	16,498	23,236
Balance at 1 July 2010	10.597	75	17.080	27,752	6.738		16,498	23,236
Amortisation for the year	2.432		2000 2000	2.432	2,103	-		2,103
Added as part of a business combination	41	500		541		· 1		W. 0707
Disposals and reclassifications	(6.502)		4,425	(2.077)	(5,890)		4,425	(1,465)
Balance at 30 June 2011	6,568	575	21,505	28,648	2,951	100 100 100 100 100 100 100 100 100 100	20,923	23,874
Carrying amounts								
At 1 July 2009	16,344	425	323,364	340,133	14,948		290,748	305,696
At 30 June 2010	15,177	425	319,904	335,506	13,803		290,748	304,551
At 1 July 2010	15,177	425	319,904	335,506	13,803		290,748	304,551
At 30 June 2011	7,595	937	325,377	333,909	7,091		286,323	293,414

# Impairment testing for cash-generating units containing goodwill

For the purpose of impairment testing, goodwill is allocated to the Group's operating divisions which represent the lowest level within the Group at which the goodwill is monitored for internal management purposes. The impairment tests for cash-generating units were based on the value in use, being higher than the fair value less costs to sell.

The aggregate carrying amounts of goodwill allocated to each unit are as follows:	2011 \$000	2010 \$000
	2000	2000
Merchandising	•	STREET,
Livestock	80,000	80,000
Other AgriServices	22,046	18,401
AgriTech	223,331	221,503
	325 377	340 004

The value in use was determined by discounting the expected post tax future cash flows generated from the continuing use of each unit. Cash flows were projected based on a combination of actual operating results, the 2012 budget, 2013 and 2014 forecasted results, and forecast results for a further two years assuming the growth rates below. At the end of the five year period a terminal year is added to represent a steady state operating position. The cash flows are then discounted.

The Directors have considered market share transactions in the current year and concluded that the value in use model, and assumptions made, continue to be appropriate for the medium to long term assessment of goodwill.

Key assumptions used in the discounted cash flow projections

Key assumptions used in the calculation of recoverable amounts are the discount rate, growth rates including the terminal growth rate, working capital assumptions and capital expenditure.

Discount rate
A discount rate is based on the Group's calculated weighted average cost of capital was used. A post tax discount rate of 9.1% was applied (2010: 8.78%). This discount rate was assessed for reasonableness by an external advisor.

2012 cash flows are based on the budget approved by the Board of Directors. The 2012 budget was based on a business as usual model and involved Livestock, Store, Retail and Regional Managers and the equivalent on the AgriTech side who prepared a detailed bottom-up budget for the period. This included actual 2011 results and made no allowance for any transactions that were not announced as at 30 June 2011. The budget provided the following for the respective cash generating units:

Livestack - The 2012 budget takes a conservative view on livestock tallies and prices, with modest growth over the following 2 years. Following that, new Export Livestock contracts are

Other AgriServices - Other AgriServices shows a step change in 2012 due to the acquisition of the wool business, with additional growth in future years consistent with the directors' plans

AgriTech - 2012 will see a recovery in the Australian market following 2011's externe weather events. Growth through development of recent acquisitions is expected to provide further

The Directors believe that the planned growth per year for each cash generating unit, for the next five years is reasonably achievable and is consistent with the medium term growth rates for the industry.

The 2013 and 2014 cash flows are based on forecasts prepared on the same basis as the 2012 budgets, with the exception of Corporate costs, which remain constant. This is considered to be appropriate due to the focus on the AgriServices and AgriTech divisional strategy. The 2015 and 2016 years assume a 10% growth rate (2010: 5%) which is slightly reduced from the budgeted Group growth rate.

The table below summarises the EBITDA growth assumptions within the respective value in use models.

Growth Rate	2012	2013	2014	2015	2016
Livestock	-1%	4%	3%	10%	10%
Other AgriServices	191%	26%	18%	10%	10%
AgriTech	37%	11%	10%	10%	10%
Group	25%	11%	11%	10%	10%

### nal growth rate

All CGU's have five years of cash flows included in their discounted cash flow models. Beyond this period a long term growth rate of 3% (2010: 2%) has been applied in perpetuity to determine a terminal value of the CGU.

Working capital assumptions
The cash flow impact of movements in working capital is forecast based on the following key working capital assumptions.

Debtor days	57
Creditor days	(73)
Inventory days	72
	56

### Capital expenditure

The capital asset base is forecast to remain constant. As capital assets reach the end of their useful lives, they will be replaced, meaning that capital expenditure is forecast to offset expected depreciation of the current asset base.

# Other Key Assumptions

- r key Assumptions
  Corporate overheads have been allocated to the business units reported above on the basis of the amount of revenue they generate divided by total group revenue. In addition, the
  Merchandising, Livestock and Other AgriServices units operate a regional administration structure whose costs have been allocated to these units on the same basis as corporate costs.
- The tax rate applying to these cash flows is 28%.
- The value in use models assumed that the current proposed sale of PGG Wrightson Finance Limited to Heartland New Zealand Limited is finalised.

  Cash flows from the exit of loans to be retained by PGW following the sale of PGG Wrightson Finance Limited are expected to occur during the 2012 financial year.

Sensitivity to changes in assumptions
The estimated recoverable amounts of all CGU's tested for impairment exceed the carrying value by the amounts detailed in the table below.

Excess of recoverable amount	Group	Graup
over carrying value	2011	2010
over barrying value	\$000	5000
Livestock	8,307	83,587
Other AgriServices	155,035	80,161
AgriTech	248,844	211,705
	412,186	375,453
Group	33,299	516,814

Management have assessed the carrying value of the net assets in CGU's with no goodwill allocation and consider those assets are fully recoverable and not impaired.

Management have identified five key assumptions for which there could be a reasonable possible change that could cause the carrying amount to exceed the recoverable amount. The table below shows the amount that each of these assumptions are required to change individually, in isolation of all other assumptions, in order for the estimated recoverable amount to be equal to the carrying amount.

	Change in discount rate %	Decrease in actual EBITDA against forecast annual EBITDA (2012-2015)			
Livestock	0.7%	-5.5%	756	13	N/A*
Other AgriServices	16.9%	-93.0%	14,108	194	N/A*
AgriTech	5.4%	-40.0%	22,644	112	N/A*
Group	0.3%	-4.0%	3.030	7	-0.5%

<sup>\*</sup>No reasonable change could arise in this assumption which would result in an impairment within this CGU.

# 27 Property, Plant and Equipment

Greup Land \$000	Group Buildings \$000	Group Plant and equipment \$000	Group Capital works project \$000	Group Total \$000	Company Land \$000	Company Buildings \$000	Company Plant and equipment \$000	Company Capital works project \$000	Company Total
				-					
15,059	19,167	87,802	5.175	127.203	14,431	15,606	56,112	4,445	90,594
413	2,716	5,172	(2,552)	5,749	22	2,631	2,149	(2,016)	2,786
10	339	3,688		4,037					
(370)	7,099	(8,205)	(1,112)	(2,588)	(22)	8,438	(8,266)	(1,111)	(961)
459	1,808	2,285		4,552					
29	344	(889)		(516)					
15,600	31,473	89,853	1,511	138,437	14,431	26,675	49,995	1,318	92,419
15,600	31,473	89,853	1,511	138,437	14,431 -	26,675	49,995	1,318	92,419
216	(730)	4,448	1,425	5,360	-	142	763	586	1,491
	*	15,271	54	15,325			•	*	•
(240)	(4.740)	(00 000)			40.401	44.0501	(05.000)		
484	2,054	1,882	•	4,420	(340)	(4,252)	(25,080)	:	(29,672) -
38	268	233		539					
15,998	28,316	85,381	2,991	132,686	4 14,091	22,565	25,678	1,904	64,238
0									
						4,299			41,074
	13								3,205
THE PARTY OF					<b>THE SELECTION</b>		(11)		(11)
							HE STATE OF THE STATE OF		THE RESERVE
		123		123	<b>多</b> 斯斯特			OF LABOR.	
	38	224		262					
	(1,471)	(2,658)		(4,129)		(1,053)	(2,562)		(3,615)
	94	(397)		(303)					
A THE SECOND	3,762	57,515		61,277	Settleman Print	3,246	37,407	- 日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日本の日	40,653
Ę.	3,762	57,515	-	61,277		3,246	37,407	•	40,653
	378	7,639		8,017	T (#)	•	4,235	•	4,235
•	•	204	-	204	-	~	320	72	-
-	-				16-1	•	-	•	•
*	•	(3)	•	(3)	670			0.7	
		226		226					
9	(1,083)	(28,789)		(29,872)	(1 <del>=</del> )	(936)	(25,188)		(26,124)
	18,730 105			1		100000000			200000000000000000000000000000000000000
<u> </u>	210 3,267	(1,027) 35,236		(817) 38,503	- :	2,310	16,454		18,764
								Virtual INCOMPRES	
15.059	14.079	32,741	5.175	67.054	14.431	11.307	19,337	4.445	49,520
15,600	27,711	32,338	1,511	77,160	14,431	23,429	12,588	1,318	51,766
	15,059 15,059 15,059 15,600 15,600 15,600 15,600 15,600 15,600 15,600 15,600 15,600 15,600	Land 1000 Buildings 1000 15,059 19,167 413 2,716 10 339 (370) 7,099 459 1,606 29 344 15,600 31,473 216 (730) 484 2,054 484 2,0	Creup Land Buildings equipment shoot	Group Land Sulfillings aguipment \$1000         Group Sulfillings aguipment \$2000         Capital works project \$2000           15,059         19,167         87,802         5,175           413         2,716         5,172         (2,552)           10         339         3,688         -           (370)         7,099         (8,205)         (1,112)           459         1,808         2,286         -           29         344         (889)         -           15,600         31,473         89,853         1,511           216         (730)         4,448         1,426           -         -         15,271         54           (340)         (4,749)         (26,306)         -           484         2,054         1,862         -           38         268         233         -           15,998         28,316         85,381         2,991           -         -         (209)         -           -         -         (209)         -           -         -         (209)         -           -         -         (209)         -           -         -         (307)	Croup Land Land Land Land Land Land Land Land	Corup   Corup   Eulidings   equipment   1000   15,059   18,167   37,802   5,175   127,203   14,431   10   339   3,888   - 4,037   - 10   339   3,888   - 4,037   - 10   349   3,688   - 4,552   - 4,552   - 4,552   - 4,552   - 4,552   - 4,431   15,600   31,473   89,853   1,511   138,437   14,431   15,600   31,473   89,853   1,511   138,437   14,431   15,600   31,473   89,853   1,511   138,437   14,431   15,998   28,316   85,381   2,991   132,686   14,091   - 13   5,557   - 5,570   - 13   5,557   - 5,570   - 13   5,557   - 5,570   - 123	Group Land 1800         Group Bultdings equipment 1800         Capital works project 1800         Capit	Group Land Land Buildings and Explainment Support Supp	Company Land   District   Capital works   Ca

Property, plant and equipment under construction
During the year ended 30 June 2011, the Group completed property projects in Wellsford, Walton and Rolleston. A property project in Ashburton has been committed for completion in the following year.

28 Trade and Other Payables	2011 \$000	2016 \$000	2011 \$000	2010 \$000
Trade creditors	144,202	146,800	88,037	96,296
Loyalty reward programme	1,318	1,603	1,318	1,603
Deposits received in advance	8,687	11,619	8,172	11,398
Accruals and other liabilities	61,579	56,312	31,650	17,417
Employee entitlements	14,542	11,385	10,689	8,378
Amounts owing to subsidiaries	- 1	SER BILL	298	47B
	230,328	227,719	140,164	135,570
Payable within 12 months	222,513	226,156	133,561	135,315
Payable beyond 12 months	7,815	1,563	6,603	255
	230,328	227,719	140,164	135,570

Payables denominated in currencies other than the functional currency comprise \$59.1million (2010: \$77.6 million) of trade payables denominated in USD \$30.6 million (2010: \$53.7 million), AUD \$8.1 million (2010: \$21.6 million), EUR \$18.9 million (2010: \$1.7 million) and GBP \$1.6 million (2010: \$0.5 million).

Provisions
Silver Fern Farms Supply Contract
In 2009 the Company entered into a supply contract with Silver Fern Farms Limited. The contract term expires in September 2019. To the extent that the Company is unable to meet the annual supply targets under the contract, in certain circumstances it is required to make a payment to Silver Fern Farms in respect of the shortfall. Due to the level of supply and current livestock market trends the Directors consider that it is appropriate to create a provision of approximately \$9.6 million which represents the Directors best estimate of the expected short supply liability over the remaining term of the contract. See also contingent liabilities commentary in Note 37.

Group Group

Company Cor

	2011 \$000	2010 \$000	2911 \$000	2010 \$000
Belance as at 1 July	- 100		- 85	
Provision	9,555		9,555	2000
Balance as at 30 June	9,555		9,555	
Loyalty reward programme  The PGG Wrightson Loyalty Reward Programme is run in conjunction with the co-branded American Express card. A pi	provision is retained for the ex	pected level of	points redemp	tion.
Balance as at 1 July	1,603	1,919	1,603	1,919
Additional provision made	795	864	795	864
Amount utilised	(1,080)	(1,180)	(1,080)	(1,180)
Balance as at 30 June	1,318	1,603	1,318	1,603

# 29 Defined Benefit Asset / Liability Group 1 Octom Property Group 2 Octom Property Company 2 Octom Property <th

The Group makes contributions to two defined benefit plans that provide a range of superannuation and insurance benefits for employees and former employees. The plan's retired employees are entitled to receive an annual pension payment payable on their life and in some cases on the life of a surviving spouse.

Group / Company	PGG Wrightson Employment Benefits Plan Wrightson Retirement Pla					
Group / Company	Benefits Plan	wrightson Retirement Plan				
Plan assets consist of:	2011 20	10 2011 2010				
NZ equities	63% 65	% 63% 65%				
Fixed interest	34% 33	% 34% 33%				
Cash	3%	% 3% 2%				
	100% 100	% 100% 100%				

Actuarial Assumptions:	38%		
Principal actuarial assumptions at the reporting date (expressed as weighted averages):		2011	2010
Discount rate used (10 year New Zealand Government Bond rate)		5.04%	5,35%
Expected return on plan assets		6.00%	6.00%
Future salary increases		3.50%	3.50%
Future pension increases		2.50%	2.50%

Assumptions regarding future mortality are based on published statistics and mortality tables. The average remaining life expectancy of an individual retiring at age 65 is 19 years for males and 22 years for females. The overall expected long-term rate of return on assets is 6 percent. The expected long-term raturn is based on the portfolio as a whole and not on the sum of the returns on individual asset categories. The return is based on expected future returns of the different asset classes and the investment policies for the plans.

	2011	2010	2000	2001	3007
Historical Information	\$000	\$000	Scot	\$000	\$000
Present value of the defined benefit obligation	69,145	66,040	61,863	68,705	71,709
Fair value of plan assets	(52,175)	(47,834)	(48,183)	(69,528)	(74,662)
Deficit / (surplus) in the plan	16,970	18,206	13,680	(823)	(2,953)

The Group expects to pay \$3.761 million (2011: \$2.244 million) in contributions to defined benefit plans in 2012. Member contributions are expected to be \$1.128 million (2011: \$1.378 million).

macu).		Group 2011	Group 2010	Company 2011	Company 2010
Movement in the liability for defined benefit obligations:	Note	\$000	\$000	\$000	\$000
Liability for defined benefit obligations at 1 July		66,040	61,863	66,040	61,863
Benefits paid by the plan		(4,980)	(5,631)	(4,980)	(5,631)
Current service costs and interest		4,486	5,236	4,486	5,236
Member contributions		1,378	1,651	1,378	1,651
Actuarial (gains)/losses recognised in equity		2,221	2,921	2,221	2,921
Liability for defined benefit obligations at 30 June	_	69,145	66,040	69,145	66,040
Movement in plan assets:		15			
Fair value of plan assets at 1 July		47,834	48,183	47,B34	48,183
Contributions paid Into the plan		3,622	3,127	3,622	3,127
Benefits paid by the plan		(4,980)	(5,631)	(4,980)	(5,631)
Expected return on plan assets		2,830	2,816	2,830	2,816
Actuarial gains/(losses) recognised in equity		2,869	(661)	2,869	(661)
Fair value of plan assets at 30 June	_	52,175	47,834	52,175	47,834
Expense recognised in profit or loss:					
Current service costs		2,113	2,939	2,113	2,939
Interest on obligation		2,373	2,297	2,373	2,297
Expected return on plan assets		(2,830)	(2,815)	(2,830)	(2,818)
Recognised in Non-Trading Items	9	1,656	2,420	1,656	2,420
Actual return on plan assets	-	5,577	2,126	5,577	2,126
Gains and losses recognised in equity:					
Cumulative gains/(losses) at 1 July		(18,942)	(14,416)	(18,942)	(14,416)
Net profit and loss impact from current period costs		(1,656)	(2,420)	(1,656)	(2,420)
Recognised during the year	96.002	648	(2,106)	648	(2,105)
Cumulative gains/(losses) at 30 June		(19,950)	(18,942)	(19,950)	(18,942)

#### No. of shares 2011 2011 \$000 2011 \$000 30 Capital and Reserves 640,174 408,850 640,174 758,441 315,816 On issue at 1 July Share placement and rights offer Issue of convertible redeemable notes 216.854 216,854 33,850 (11,033) (11,033) Capital issue costs (8,347) Treasury stock Share cancellation Share capital on issue at 30 June (3,592) 754,849 640.174 640,174 758,441 640,174 640,174

All shares are ordinary fully paid shares with no par value, carry equal voting rights and share equally in any profit on the winding up of the Group.

Convertible redeemable notes have a principal amount of \$1 each, convertible by the Company after 15 July 2011, Interest is payable quarterly in arrears at 8% per annum. The NZDX has classified the Convertible Redeemable Notes as debt. The notes do not have a maturity date but it is expected that they will be redeemed within the next five years. They rank below debt and sheed of ordinary shares on liquidation of the Company.

Foreign currency translation reserve
The translation reserve comprises all foreign currency differences arising from the translation of the financial statements of foreign operations as well as from the translation of liabilities that hedge the Company's net investment in a foreign subsidiary.

Realised capital reserve
The realised capital reserve comprises the cumulative nel capital gains that have been realised.

Revaluation reserve
The revaluation reserve relates to historic revaluations of property, plant and equipment.

### Hedging reserve

The hedging reserve comprises the effective portion of the cumulative net change in the fair value of cash flow hedging instruments related to hedged transactions that have not yet settled.

Defined benefit plan reserve
The defined benefit plan reserve contains actuarial gains and losses on plan assets and defined benefit obligations.

Fair value reserve
The fair value reserve comprises the cumulative net change in the fair value of available-for-sale financial assets until the investments are derecognised or impaired.

### Retained earnings

Retained earnings equals accumulated undistributed profit.

#### Dividends

No dividends were declared and paid by the Group for the year ended 30 June (2010: \$Nii). \$Nii) per qualifying ordinary share (2010: \$Nii)

31 Reconciliation of Profit After Tax With Net Cash Flow from Operating Activities	Oroup 2011 \$000	Group 2010 3000	Company 2011 3000	Company 2010 2000
Profit after taxation	(30,667)	23,304	(18,468)	2,738
A SALAN ENGLISHED OF A VICTOR OF A SALAN AND A SALAN A	(30,001)	23,304	(10,400)	2,130
Add/(deduct) non-cash / non operating items:	10,124	7,255	6,338	4,817
Depreciation and amortisation expense	25.764	TO REAL PROPERTY AND INC.	15,133	(4,701)
Fair value adjustments		(7,038)	100000000000000000000000000000000000000	0.4 3430.5
Net profit on sale of assets/investments	(4,901)	(6,099)	4,639	(6,059)
Bad debts written off (net)	1,904	1,077	916	376
Increase in provision for doubtful debts	12,639	10,723	4,473	2,382
(Increase)/decrease in deferred taxation	407	(4,608)	161	(1,056)
Equity accounted earnings from associates	(789)	(1,959)	- 10	
Management fee from subsidiaries	- 15		(46,807)	
Contractual obligations accrual	11,564		9,789	A STATE OF THE PARTY OF THE PAR
Assets held for resale - finance assets and liabilities	- 2		- 11	
Discontinued operations	(4,533)	-	- 10	
Financing costs	2,557	8,444	1,463	5,537
Other non-cash items	1,892	(3)	(7,476)	(4,276)
	56,628	7,792	(11,371)	(2,980)
Add/(deduct) movement in working capital items:	100	12.45.85.55	(3)	
Movement in working capital due to sale/purchase of businesses	24,064	(349)	(113)	(787)
(Increase)/decrease in inventories and biological assets	(30,897)	(33,845)	1,613	(12,925)
(Increase)/decrease in accounts receivable and prepayments	(40,908)	(20,266)	(16,954)	(21,525)
(increase)/decrease in assets held for sale	(92,108)	7,973	(516)	7,973
Increase/(decrease) in trade creditors, provisions and accruals	8,166	54,978	(2,030)	57,652
Increase/(decrease) in income tax psyable/receivable	6,086	3,757	11,271	(9,973)
Increase/(decrease) in net finance assets	101,766		- 6	
Increase/(decrease) in term loans	2,788		17,640	
a Manage (and page and a section and a	(21,043)	12,248	10,911	20,415
Net cash flow from operating activities	4,918	43,344	(18,928)	20,173

# 32 Employee Share Purchase Scheme

PGG Wrightson Limited Employee Share Purchase Scheme was established by PGG Wrightson Limited in 2006 to assist employees to become shareholders in the Company. Every current New Zealand based permanent full-time employee and every permanent part-time employee who is normally employed or deemed to be employed for not less than twenty working hours in each week is eligible to participate in the scheme.

Fully paid ordinary shares in PGG Wrightson Limited are offered, from time to time, for purchase by each eligible employee. There are two options for paying for the shares, either an interest free loan or cash payment. The interest free loan is for a term of three years and repayments are automatically deducted from employees salaries and wages. There is a three year restrictive period applicable to shares purchased. This period commences on the date on which shares are purchased by the employees. During the restrictive period, the shares brought by the employees are registered in the name of the Trustee of the scheme and held by them on the employees behalf. At the end of the restrictive period, once any loan from the Trustee has been repaid in full, the shares are transferred to the employees. Employees are eligible for any dividends paid, or other distributions made by the Group to the holders of its ordinary shares during the restrictive period. Any voting rights attached to shares held by the Trustees shall, unless the Group otherwise determines, be exercised by the Trustees in such manner as they, in their absolute discretion, think fit.

The Trustees shall from time to time at the direction of the Group acquire shares by subscription, purchase or otherwise which are to be held by the Trustees for the purposes of the scheme and/or for the benefit of eligible employees. For shares issued to the Trust, the Issue price is based on the market price of the shares quoted on the New Zealand Stock Exchange at the date of Issue.

# Shares held by the Scheme

The plan held the following ordinary shares at the end of the year:

	Group	Group	Company	Company
	2011	2010	2011 000 327 52 0.05%	2010
Ordinary shares	000	000	000	000
Allocated to employees (fully paid)	327	327	327	327
Not yet allocated to employees	52	52	52	52
Percentage of total ordinary shares	0.05%	0.05%	0.05%	0.05%
All shares held by the Scheme that are fully paid carry full voting rights. The Scheme acquired Nil shares during the year (2010: Nil).				

# Control of the Scheme

Control of the Scheme
Non-beneficial control of the shares in the scheme not yet allocated to employees is vested in a Corporate Trustee, PGW Corporate Trustee Limited, the directors of which at balance date were Julian Daly, Company Secretary, and Rob Woodgate, Chief Financial Officer. If the shares have voting rights, the Corporate Trustee is entitled to exercise that voting power.

	Group	Group	Company	Company
	2011	2010	2011	2010
Financial Commitments	\$000	\$000	\$000	\$000
Advances from PGG Wrightson Limited	138	170	138	170
Advances from PGG Wrightson Limited are interest free and are repayable on demand. There are no advances to the Trust from ext	emal sources. A	t balance date	e no shares (20	10: Nil)
had been pledged to external financial institutions as security.				

The Group is committed to the management of risk to achieve sustainability of service, employment and profits, and therefore, takes on controlled amounts of risk when considered

The primary risks are those of liquidity, market (foreign currency, price and interest rate), funding and credit risk.

The Board of Directors is responsible for the review and ratification of the Group's systems of risk management, internal compliance and control, code of conduct and legal compliance. The Board maintains a formal set of delegated authorities (including policies for credit and treasury), that clearly define the responsibilities delegated to management and those retained by the Board. The Board approves these delegated authorities and reviews them annually.

Liquidity risk is the risk that the Group will encounter difficulties in raising funds at short notice to meet commitments associated with financial instruments. The Group monitors its liquidity daily, weekly and monthly and maintains appropriate liquid assets and committed bank funding facilities to meet all obligations in a timely and cost efficient manner. Management of liquidity risk is designed to ensure that the Group has the ability to meet financial obligations as they fall due.

The objectives of the Group's funding and liquidity policy is to:

- ensure all financial obligations are met when due;
- provide adequate protection, even under crisis scenarios; and

- achieve competitive funding within the limitations of liquidity requirements.

The Group manages this risk by forecasting daily cash requirements, forecasting future funding requirements, maintaining an adequate liquidity buffer and ensuring long term fending is reasonably matched with long term funding.

Market risk, particularly for subsidiary PGG Wrightson Finance Limited, is the potential for change in the value of balance sheet positions caused by a change in the value, volatility or relationship between market risks and prices. Market risk arises from the mismatch between assets and liabilities, both on and off balance sheet. Market risk includes funding, price and interest rate risk which are explained as follows:

# Foreign Currency Risk

The Group undertakes transactions denominated in foreign currencies and exposure to movements in foreign currency arises from these activities. It is the Group's policy to hedge foreign currency risks as they arise, in some circumstances foreign exchange options are used to hedge potential foreign exchange risk. The Group uses forward, spot foreign exchange contracts and foreign exchange options to manage these exposures.

The notional contract amounts of forward foreign exchange transactions outstanding at balance date are \$107.5 million (2010: \$85.4 million) for the Group and \$44.2 million (2010: \$35.3 million) for the Company. The cash settlement requirements of these contracts approximates the notional contract amount shown above.

The translation of independent foreign operations into the Group financial statements is not hedged, apart from the seasonal working capital exposure to PGG Wrightson Seeds Australia which is hedged with foreign exchange contracts.

#### Price and Interest Rate Risk

Price risk is the risk that the value of financial instruments and the interest margin will fluctuate as a result of changes in market interest rates. The risk is that financial assets may be repriced at a different time and I or by a different amount than financial liabilities.

This risk is managed by operating within approved policy limits using an interest rate duration approach.

Floating rate borrowings are used for general funding activities, Interest rate swaps, interest rate options and forward rate agreements are used to hedge the floating rate exposure as deemed appropriate. The Group had \$560.7 million (Company: \$67.0 million) of interest rate contracts at balance date (2010: Group \$635.2 million, Company \$210.0 million).

Funding risk is the risk of over-reliance on a funding source to the extent that a change in that funding source could increase overall funding costs or cause difficulty in raising funds. The Group has a policy of funding diversification. The funding policy augments the Group's liquidity policy with it's aim to ensure the Group has a stable diversified funding base without over-reliance on any one market sector.

Credit risk is the potential for loss that could occur as a result of a counterparty failing to discharge its obligations. Management formally reports on all aspects of key risks to the Audit Committee at least two times each year. In addition, the following management committees review and manage key risks:

- The Senior Management Team meets regularly to consider new and emerging risks, reviews actions required to manage and mitigate key risks, and monitors progress.

- The Credit Committee of subsidiary PGG Wrightson Finance Limited, comprising of Board representation and management appointies, meets regularly as required to review credit

Capital Management
The capital of the Group consists of share capital, reserves, and retained earnings.

The policy of the Group is to maintain a strong capital base so as to maintain investor, creditor and market confidence while providing the ability to develop future business initiatives. In addition, external funding arrangements currently limit the Group's ability to pay dividends due to debt ratio requirements. This policy is reviewed regularly by the Board and has not been changed during the period.

Sensitivity Analysis

The Treasury policy of the Group effectively insulates earnings from the effect of short-term fluctuations in either foreign exchange or interest rates. Over the longer term however, permanent changes in foreign exchange or interest rates will have an impact on profit.

The sensitivity of net profit after tax for the period to 30 June 2011, and shareholders equity at that date, to reasonably possible changes in conditions is as follows:

	Wileson tales merouse by 12	
	2011	10 2011 2010
	\$000	8000 \$000
Impact on net profit after tax		0) 452 257
Members' equity	(443) (2,32	5) 452 2,389

The stress test uses the existing balance sheet interest rate mismatch against the cumulative mismatch between repricing assets and liabilities out from one to five years. Other market risks such as pricing and foreign exchange are not considered likely to lead to material change over the next reporting period. For this reason sensitivity analysis of these market risks is not included

Quantitative disclosures
(a) Liquidity Risk - Contractual Maturity Analysis

The following tables analyse the Group financial assets and financial liabilities into relevant maturity groupings based on the remaining period at the balance sheet date to the contractual

urity date (reported on an undiscounted basis). History demonstrates the		of long term fu					
cup 2011	Within 12 months	1 to 2 years	2 to 5 years \$000	\$000	cash flow		
Assets	\$000	\$000	\$000	\$000	\$000	\$00	
Cash and cash equivalents	216	•••• <u>•</u>	****	-	216	216	
Derivative financial instruments	5,357	746	197		6,103	6,103	
Trade receivables	210,266		12		210,266	210,266	
Finance receivables	210,200				2,0,250	210,200	
Thursday Tabarraansa	215,839	746			216,585	216,585	
Liabilities							
Bank facilities	64,037	125,367		-	189,404	176,694	
Derivative financial instruments	2,674	821	-	-	3,495	3,495	
Trade and other payables	221,641		1.00	115	221,641	221,641	
Finance liabilities				-			
	288,352	126,188			414,540	401,830	
Group 2010		ALC: NO.				3002633	
Assets							
Cash and cash equivalents	24,246				24,245	24,246	
Derivative financial instruments	4,483	527	630		5,640	5,640	
Trade and other receivables	172,401				172,401	172,401	
Finance receivables	445,664	78,920	50,219	73	572,876	530,119	
	646,794	77,447	50,849	73	775,163	732,405	
Liabilities							
Bank facilities	40,229	210,768	870		251,867	222,677	
Derivative financial instruments	1,704	2,634	415		4,753	4,753	
Trade and other payables	216,100				216,100	216,100	
Finance liabilities	375,744	35,616	26,713		438,073	418,057	
(2) 法自然的证明自己的证明的证明的证明的证明的证明。	633,777	249,018	27,998		910,793	861,587	
Company 2011							
Assets Cash and cash equivalents			120	100		12	
Derivative financial instruments	2.002	95			3,077	3,077	
Trade receivables	2,982 347,B11	95		-	347,811	347,811	
Trade receivables	350,793	95		-	350,888	350,888	
Liabilities	300,783	33			350,000	330,000	
Bank overdraft	2,564		20		2,564	2,564	
Bank facilities	22,455	125,367			147,822	135,500	
Derivative financial instruments	2,088	770	-	-	2,858	2,858	
Trade and other payables	131,992	110	-		131,992	131,992	
Trade and other payables	151,592	126,137			285,236	272,914	
Company 2010					- Weller alle		
Assets							
Cash and cash equivalents	7,074				7,074	7,074	
Derivative financial instruments	3,414	146	3		3,563	3,563	
Trade and other receivables	336,590				336,590	336,590	
Finance receivables							
<b>国际自己的基本的现在分词的基本的基础的</b>	347,078	146	3		347,227	347,227	
Liabilities		THE RESERVE			BEST BOS	TABLESON.	
Bank facilities	16,420	189,755	87D	BERRY	207,045	177,855	
Derivative financial instruments	1,555	2,582	388	CHOS IS A	4,525	4,525	
Trade and other payables	124,172		- 1		124,172	124,172	
	142,147	192,337	1,258	123 y 13 12 16 17 17 17 17 17 17 17 17 17 17 17 17 17	335,742	306,552	

(b) Liquidity Risk - Expected Maturity Analysis
The following maturity analysis of the Group's finance receivables is based on their expected maturity dates. There is no material difference between contractual and expected maturity for all other categories of assets and fiabilities. The liquidity profile will not agree to the contractual cashflow above because it is based on expected, not contractual, maturity.

Group 2011	Within 12 months \$000	1 to 2 years \$000	2 to 5 years \$000	Over 5 years \$000	Total \$000	
Finance receivables	-	~				-
P						
Group 2010						
Finance receivables	436,616	87,524	54,592	353	579,085	530,119
	436,616	87,524	54,592	353	579,085	530,119
Company 2011						
Finance receivables	(#)	<u>~</u>	•	-	¥	
Company 2010			HEO ILLES			CONTRACTOR DE LA CONTRA
Finance receivables		•		•		
		A SPRINGER STATE	NAMES OF STREET	AND RESIDENCE OF THE STREET	THE RESIDENCE AND	CONTRACTOR OF THE PARTY OF

(c) Foreign Currency Exposure Risk				
The Group's exposure to foreign currency risk can be summarised as:	GBP	USD	AUD	Euro
Group 2011	NZ\$000	NZSDOO	NZSDDO	NZ3000
Cash and cash equivalents	2	173	36	31
Trade and other receivables	271	13,345	20,575	2,426
Trade and other payables	(1,619)	(30,535)	(8,079)	(18,904)
Net balance sheet position	(1,346)	(17,017)	12,532	(16,447)
Forward exchange contracts				
Notional forward exchange cover	(1,327)	(17,174)	12,667	(16,408)
Net unhedged position	(19)	157	(135)	(39)
Group 2010				
Cash and cash equivalents	4	5,569	2,955	305
Trade and other receivables	545	59,518	17,389	9,318
Trade and other payables	(594)	(53,668)	(21,530)	(1,734)
Net balance sheet position	(44)	11,419	(1,185)	7,889
Forward exchange contracts				
National forward exchange cover	(34)	1,838	(11,434)	7,585
Net unhedged position	(10)	9,581	10,248	203
Company 2011				
Cash and cash equivalents	=	36	1	=
Trade and other receivables	260	10,363	207	277
Trade and other payables		(21,570)	(6,468)	
Net balance sheet position	260	(11,171)	(6,260)	277
Forward exchange contracts				200
Notional forward exchange cover	260	(11,207)	(6,675)	277
Net unhedged position		36	415	-
Company 2010				
Cesh and cash equivalents		31		
Trade and other receivables	Section 1	14,858		1
Trade and other payables		(18,620)	(1,104)	(407)
Net balance sheet position		(3,/31)	(1,104)	(407)
Forward exchange contracts		44.070		mant
Notional forward exchange cover		(4,375) 644	(1,104)	(365)
Net unhedged pasition	Constitution of the Consti	544	and property of	(41)

The net balance sheet positions for the Group in AUD and USD include cash, trade and other receivables, and trade and other payables for the Australian and South American demiciled subsidiary companies and are therefore not hedged.

(d)	Interest	Rate	Reprict	ing Schedule	
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(d) Interest Rate Rapricing Schedule
The following tables include the Group's assets and liabilities at their carrying amounts, categorised by the earlier of contractual repricing or maturity dates.

Within

The following tables include the Group's assets and liabilities at their carrying at	mounts, categorised by the earlier of contractual repr Within	ricing or maturi	ly dates.	Hon interest	
	12 months	1 to 2 years	Over 2 years	bearing	Tota
Group 2011	\$000	\$000	\$000	\$000	\$00
Assets	531				0200
Cash and cash equivalents	216		:-	7-1	216
Derivative financial instruments		•	•	6,103	6,103
Trade and other receivables	210,266	-	•	-	210,266
Finance receivables	<del></del>				
	210,482		-	6,103	216,585
Liabilities					
Bank facilities	176,694		*	•	176,694
Derivative financial instruments	28,000	(28,000)	-	3,495	3,495
Trade and other payables		-	-	221,641	221,641
Finance liabilities					
	204,694	(28,000)		225,136	401,830
Group 2010					
Assuts					SECTION.
Cash and cash equivalents	24,246	CO CARROLL	900		24,246
Derivative financial instruments	(71,500)	35,250	36,250	5,640	5,640
Trade and other receivables	172,401				172,401
Finance receivables	515,018	13,106	1,995		530,119
	640,165	48,356	38,245	5,640	732,406
Liabilities					1000
Bank facilities	23,809	198,868			222,677
Derivative financial instruments	166,258	(133,000)	(33,258)	4,753	4,753
Trade and other payables			BEET SERVICE	215,100	216,100
Finance liabilities	361,292	32,390	24,375		418,057
	551,359	98,258	(8,883)	220,853	861,587
Company 2011					
Assets					
Cash and cash equivalents		-	=	727	-
Derivative financial instruments		=	15	3,077	3,077
Trade and other receivables	347,811		=	380	347,811
	347,811	•		3,077	350,888
Liabilities	02 <del>00</del> 10 100 100 100 100 100 100 100 100 1	orp/ = accentil according			
Bank overdraft	2,564	-	*	-	2,564
Bank facilities	135,500	1.00 mm			135,500
Derivative financial instruments	28,000	(28,000)	=	2,858	2,858
Trade and other payables	278	•		131,992	131,992
	166,064	(28,000)	-	134,850	272,914
Company 2010	<b>以下之类的共享的</b>	THE REAL PROPERTY.	ALL VALUE OF THE STREET	THE RESERVE	
Assets					
Cash and cash equivalents	7,074			- CO	7,074
Derivative financial instruments			M. P. S.	3,563	3,563
Trade and other receivables	336,590				336,590
Finance receivables				24	
	343,664			3,563	347,227
Liabilities			DESERVE	HAT STANKE	
Bank facilities	177,855		ALC: NO		177,855
Derivative financial instruments	177,000	(143,000)	(34,000)	4,525	4,525
Trade and other payables			HE STORY	124,172	124,172
	354,855	(143,000)	(34,000)	128,697	306,552

(e) Accounting classifications and fair values
The tables below set out the Group's classification of each class of financial assets and liabilities, and their fair values.

	Fair value	Loans and receivables		Available for	Total carrying amount	Fair value
Group 2011 Assets	\$000	\$000	\$000	sale \$000	\$000	\$000
		216			040	216
Cash and cash equivalents Detivative financial instruments		210			216	6,103
Trade and other receivables	6,103	210,266	•	-	6,103 210,266	
Other investments	2.50		4 200	9.435	10,663	210,266
Culdi hivesulielus	6,103	(62) 210,420	1,290 1,290	9,435	227,248	10,663 227,24B
Liabilities	0,103	210,420	1,250	5,433	221,240	221,240
Derivative financial instruments	3,495	2	10.1	12	3,495	3,495
Trade and other payables	3,493		221,641		221,641	221,641
Bank facilities	6.50 8.20	176,694	221,041	10 <del>0</del> 1	176,694	176,694
Daily (Control	3,495	176,594	221,641	15-2	401,830	401,830
Group 2010						
Assets						
Cash and cash equivalents		24,246			24,246	24,246
Derivative financial Instruments	5,640				5,640	5,640
Trade end other receivables		172,401			172,401	172,401
Other investments	15,476	51,538	18,364	。但因是 原理	85,378	85,378
Finance receivables		53D,119			530,119	528,653
	21,116	778,304	18,364	御屋田の計画	817,784	816,318
Liabilities			THE REAL PROPERTY.			
Derivative financial Instruments	4,753				4,753	4,753
Trade and other payables			216,100		216,100	216,100
Deposits and other borrowings			70,818	STATE OF STREET	70,819	70,819
Debentures - secured	别 医有毒素 医结合		247,580		247,580	249,245
Bonds			99,658		99,658	97,382
Bank facilities	-	222,677		4	222,677	222,677
	4,753	222,677	634,157	•	861,587	860,976
Company 2011						
Assets						
Cash and cash equivalents				-	-	-
Derivative financial instruments	3,077	17 <b>-</b>	~		3,077	3,077
Trade and other receivables		347,B11	uni	15.0	347,811	347,811
Other investments		77	442	•	519	519
Liabilities	3,077	347,888	442		351,407	351,407
Bank overdraft						
		2,564	-	1811	2,564	2,564
Derivative financial instruments Trade and other payables	2,858	15.50	404 000	:52	2,858	2,858
Frade and other payables Bank facilities	0 <b>−</b> 10	405 500	131,992	( <b>₩</b> 15)	131,992	131,992
Dank lacilities	2,858	135,500 138,064	131,992	•	135,500 272,914	135,500 272,914
Company 2010	2,630	130,004	101,302		212,314	212,314
Assets						
Cash and cash equivalents		7,074			7,074	7,074
Derivative financial Instruments	3,563				3,563	3,563
Trade and other receivables		336,590	NACES OF STREET		336,590	336,590
Other investments		31,591	226	312 32 70 75	31,817	31,817
	3,563	375,255	226		379,044	379,044
Liabilities	The second secon					
Derivative financial instruments	4,525				4,525	4,525
Trade and other payables			124,172		124,172	124,172
Bank facilities		177,855			177,855	177,855
	4,525	177,855	124,172		306,552	306,552

The fair value of loans and advances are calculated using discounted cash flow models based on the interest rate re-pricing and maturity of the financial assets. Discount rates applied in this calculation are based on current market interest rates for Loans and Advances with similar credit profiles. The fair value of investment in securities is based on quoted market prices, where available, or calculated using discounted cash flow models based on current market rates. The fair value of all financial liabilities is calculated using discounted cash flow models based on the interest rate re-pricing and maturity of the instruments. The discount rate applied in this calculation is based on current market rates.

- Fair value hierarchy
  The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

   Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities

   Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (ie. as prices) or indirectly (ie. derived from prices)

The state of the s	Level 1	Level 2	Level 3	Total	
Group 2011	\$000	\$000	\$000	\$00	
Assets				27.2	
Derivative financial instruments	-	6,103	-	6,103	
Other investments	· · · · · · · · · · · · · · · · · · ·		9,435	9,435	
41-1100		6,103	9,435	15,538	
Liabilities					
Derivative financial instruments	<del></del>	3,495 3,495	<del></del>	3,495	
Group 2010				antanzen en a	
Assots					
Derivative financial instruments		5,640		5,640	
Other Investments		15,476		15,476	
		21,116		21,116	
Liabilities	· · · · · · · · · · · · · · · · · · ·	The Property of the			
Derivative financial instruments		4,753	Market Service	4,753	
Company 2011	化基础 医阿特特氏 对自然的现在分词	4,753		4,753	
Assets					
Derivative financial instruments		3,077	5	3,077	
	•	3,077		3,077	
Liabilities	7				
Derivative financial instruments		2,858		2,858	
		2,858		2,858	
Company 2010			2005 B 2005 B	STATE OF A	
Assets					
Derivative financial instruments		3,563		3,563	
		3,563		3,563	
Liabilities		CE VINE EN			
Derivative financial instruments	被企业文献是《《新史···································	4,525		4,525	
	以中国的自然的特别的第三人称单数的 100 mm 中央 100 mm	4,525	1955 HE-340	4,525	
Interest rates used for determining fair value			2011	2010	

# Annds

Loans and receivables Debentures - secured

(r) Credit RISK
The carrying amount of financial assets represents the Group's maximum credit exposure. The Group's maximum credit exposure to credit risk for receivables by geographic regions is as follows:

	Group	Orbup
	2011	2018
Total finance receivables, trade and other receivables	\$000	\$000
New Zealand	164,804	692,381
Australia	17,784	11,179
South America	47,088	35,022
United Kingdom	333	
	230 009	738 582

# Concentrations of Credit Risk

Financial Instruments which potentially subject the Group to concentrations of credit risk principally consist of bank balances, advances, trade debtors, and interest rate forward agreements. The Group places its cash and short term investments with three major trading banks. Concentrations of credit risk with respect to advances are limited due to the large number of customers included in the Group's farming customer base in New Zealand.

34 Operating Leases	Group 2011 \$000	Group 2010 \$000	2011 \$000	2010 \$000
Non-cancellable operating lease rentals are payable as follows:				
Within one year	21,737	23,756	18,854	20,069
Between one and five years	45,903	51,181	41,295	42,853
Beyond five years	31,823	30,410	30,424	29,473
	99,463	105,347	90,573	92,395

The Group leases a fleet of vehicles for use by employees, agents and representatives. Leases are typically for a period of three years.

The Group leases photocopiers and other office and computer equipment. Leases are typically for a period of three years.

The Group also leases and subleases land and buildings from which it conducts operations. These leases range in length from 1 to 13 years with various rights of renewal. Where surplus properties are unable to be exited, sublease revenue is obtained where possible on a short-term temporary basis, totalling \$1.332 million (2010: \$1.360 million).

# 35 Seasonality of Operations

The Group is subject to significant seasonal fluctuations. In particular, Livestock and Seeds activity are significantly weighted to the second half of the financial year. Seeds revenues reflects the fact the Group operates in geographical zones that suit Autumn harvesting and sowing. New Zealand generally has spring calving and lambing and so Livestock trading is weighted towards the second half of the financial year in order for farmers to maximize their incomes. Other business units have similar but less material cycles. The Group recognises this is the nature of the industry and plans and manages its business accordingly.

2011 11.9% 7.1%

11.7%

#### 36 Commitments 2016 There are commitments with respect to: 183 17,134 Capital expenditure not provided for Commitments to extend credit (PWF) Investment in BioPacific Ventures 60,205 1,916 51 765 1,412 Purchase of land - Corsons Seeds 79.255

### Investment in BioPacific Ventures

The Group has committed \$14.0 million to an international fund established for investment in food and agriculture life sciences. The Group's investment in BioPacific Ventures will be made over approximately six years. The investment has an anticipated total lifespan of 12 years. At 30 June 2011 \$12,588 million has been drawn on the committed level of investment (2010: \$12.084 million), which is included in other investments.

### Investment in Brazil Farm

The Company entered into an agreement during 2007 to purchase a farm in Brazil. During 2011 the farm purchase, which had not settled, was considered not to fit within the Group's objectives. The purchase was cancelled resulting in a loss on disposal of \$2.652 million, being the non-refundable portion of the deposit paid.

The Group has committed to buy land as part of its purchase of the Corsons Seeds business. The property is to be purchased for \$1,800 million in November 2013.

There are no material commitments relating to investment in associates.

37 Contingent Liabilities	2011	2010
There are contingent liabilities with respect to:	\$000	\$000
Guarantees	20,978	32,354
PGG Wrightson Loyalty Reward Programme	416	506
PGG Wrightson Finance Limited	1,500	
	22,894	32,860

### Guarantees

The guarantees are provided to banks of subsidiary companies for borrowings and to other various third parties.

PGG Wrightson Loyalty Reward Programme
The PGG Wrightson Loyalty Reward Programme is run in conjunction with the co-branded American Express card. A provision is retained for the expected level of points redemption. The contingent liability represents the balance of live points that are not provided for. No losses are expected to arise from these contingent liabilities.

### PGG Wrightson Finance Limited

PWF received monies in repayment of a loan, the priority of which may be subject to challenge. This contingent liability is estimated to be approximately \$1.5 million.

### Silver Fern Farms Supply Contract

To the extent that the Company is unable to meet the annual supply largets under the Silver Fern Farms supply contract, in certain circumstances it is required to make a payment to Silver Fern Farms in respect of the shortfall. Beyond the shortfall payment obligations estimated in Note 28, the Directors consider that an additional shortfall payment liability is not probable based on the initiatives being actively implemented to meet the supply targets.

There are no contingent liabilities relating to investments in associates

### 38 Related Parties

### Company and ultimate controlling party

The immediate Company and ultimate controlling party of the Group is Agria (Singapore) Pte Ltd and Agria Corporation.

# Transactions with key management personnel

Share based payments to former Managing Director and Executive Officers

The Company had entered into share and loan schemes with the former Managing Director and Senior Officers which enabled the acquisition of tranches of shares in the Company with a loan from the Company. No interest was payable on the loans whilst the individuals were employed by the Company and the terms of the schemes allowed for the loans to be written off pro rate in instalments over a period of five years subject to meeting performance criteria.

The Company acquired 2,500,000 PGW shares in respect of the former Managing Director, Mr T Miles, in accordance with the terms of the senior executive share incentive scheme. Mr Miles left his employment on 19 October 2010 and his scheme terminated as a result of his resignation. Under the terms of the scheme, PGW acquired the shares which were cancelled upon acquisition. The acquisition and cancellation had no impact on profit for the year ended 30 June 2011.

Three additional share and loan schemes were entered into in 2009 with senior executives. The terms of these schemes were the same as those for the former Managing Director. The senior officers left their employment during the year ended 30 June 2011 and their share schemes terminated as a result. Under the terms of the schemes, PGW acquired a total of 1,091,769 of the shares which were cancelled upon acquisition. The acquisition and cancellation had no impact on profit for the year ended 30 June 2011.

As at 30 June 2011 the loan balance outstanding for both Managing Director and Senior Officers was \$Nil (2010; \$Nil) and the number of shares for which unrestricted ownership has been transferred is Nil (2010; Nil). The cost of these non-transferred shares was included in equity as treasury stock (2010; included in investments).

# Key Management Personnel compensation

In addition to their salaries, the Group also provides non-cash benefits to directors and executive officers, and contributes to a post-employment defined benefit plan on their behalf. In accordance with the terms of the plan, executive officers retired at age 60, are entitled to receive a tump sum payment at the date of retirement from the plan.

	2011	2010
Key management personnel compensation comprised:	5000	\$000
Short-term employee benefits	4,956	4,414
Posi-employment benefits	- (6)	18
Termination benefits	3,342	309
Other long-term benefits	- 10	
Share-based payments	- 15	
	8,298	4,741

Directors fees incurred during the year are disclosed in Note 7. Operating Expenses, and in the Statutory Information.

Other Transactions with Key Management Personnel

A number of directors, executive officers or their related parties, hold positions in other entities that result in them having control or significant influence over the financial or operating policies of these entities. A number of these entities transacted with the Group during the reporting period. The terms and conditions of these transactions with key management personnel and their related parties were no more favourable than those available, or which might reasonably be expected to be available, on similar transactions to non-key management personnel related entities on an arm's length basis.

The aggregate value of transactions and outstanding balances relating to directors, executive officers and entities over which they have control or significant influence were as follows:

KMP/Director	Transaction	Transaction Value 2011 5000	Outstanding 2011 \$000	Value 2010 \$000	Balance Outstanding 2010 \$000
Michael Thomas	Debenture and rural sever deposits	1,208	1,567	11	359
Barry Brook (retired October 2009)	Purchase of retail goods, debenture and rural saver		-		
	deposits	-	- 1	57	118
John McKenzie	Purchase of retail goods, sale of seed under production		1		
	contracts	1,940	9	1,822	(1) (E) (E) (E) (E) (E) (E) (E) (E) (E) (E
Sir Selwyn Cushing	Purchase of retail goods, debentures and secured deposits	(124)	4,225	2,507	4,350
George Gould	Purchase of retail goods	91	8		

From time to time directors and executive officers of the Group, or their related entities, may use the PGG Wrightson American Express credit card facility and/or purchase goods from the Group. These purchases are on the same terms and conditions as those entered into by other Group employees or customers and are minor or domestic in nature.

	Transaction Value 2011	Balanca Outstanding 2011	Transaction Value 2010	Balance Outstanding 2010
Other Related Party Transactions	\$000	\$000	5000	\$000
Sale of goods and services	1 666		6.787	10 234

All transactions and outstanding balances with these related parties are priced on an arm's length basis and are expected to be settled in cash within six months of the reporting date. None of the balances are secured. The Group agreed to cancel its management contract with NZFSU during the period.

# Management fees from Subsidiaries

During the financial year, the Company received management fees from subsidiaries as follows. These management fees were eliminated on consolidation.

	\$000	\$000
Agriculture New Zealand Limited	2,750	
Agri-Feeds Limited	10,000	
PGG Wrightson Seeds Limited	15,000	THE PERSON
PGG Witghtson Funds Management Limited	19,057	
	46,807	RESERVE A

### Subsidiary Intercompany trading

A number of the Group transacted with other members of the Group in the reporting period. Balances on hand at balance date are disclosed in trade and other receivables, and trade and other psychiats. All intercompany transactions are eliminated on consolidation.

### 39 Events Subsequent to Balance Date

# Sale of PGG Wrightson Finance

On 15 August 2011 PWF bondholders, secured depositors and unsecured depositors approved the sale of the Company. The sale now requires the completion of Heartland's capital raising and approval by the New Zealand Treasury for the Crown, to be finalised. The expected date for completion for all approvals remains 31 August 2011.



# Independent Auditor's Report

# To the Shareholders of PGG Wrightson Limited

# Report on the Company and Group Financial Statements

We have audited the accompanying financial statements of PGG Wrightson Limited ("the company") and the group, comprising the company and its subsidiaries, on pages 1 to 32. The financial statements comprise the statements of financial position as at 30 June 2011, the statements of comprehensive income, changes in equity and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information, for both the company and the group.

# Directors' Responsibility for the Company and Group Financial Statements

The directors are responsible for the preparation of company and group financial statements in accordance with generally accepted accounting practice in New Zealand and International Financial Reporting Standards that give a true and fair view of the matters to which they relate, and for such internal control as the directors determine is necessary to enable the preparation of company and group financial statements that are free from material misstatement whether due to fraud or error.

# Auditor's Responsibility

Our responsibility is to express an opinion on these company and group financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (New Zealand). Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the company and group financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the company and group financial statements. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the company's preparation of the financial statements that give a true and fair view of the matters to which they relate in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates, as well as evaluating the presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Our firm has also provided other assurance services to the company and certain of its subsidiaries. Partners and employees of our firm may also deal with the company and group on normal terms within the ordinary course of trading activities of the business of the company and group. There are, however, certain restrictions on borrowings which the Partners and employees of our firm can have with the group. These matters have not impaired our independence as auditors of the company and group. Other than in our capacity as auditors we have no relationship with, or interests in, the company.



# Opinion

In our opinion the financial statements on pages 1 to 32:

- · comply with generally accepted accounting practice in New Zealand;
- · comply with International Financial Reporting Standards;
- give a true and fair view of the financial position of the company and the group as at 30 June 2011 and of the financial performance and cash flows of the company and the group for the year then ended.

# Carrying Value of Goodwill

Without modifying our opinion, we draw attention to Note 26 of the financial statements which describes the assumptions used to determine the value in use in order to support the carrying value of goodwill as at 30 June 2011, and the sensitivity of key assumptions for which there is a reasonable possibility of change that would cause the carrying amount of goodwill to exceed its recoverable amount.

# Report on Other Legal and Regulatory Requirements

In accordance with the requirements of sections 16(1)(d) and 16(1)(e) of the Financial Reporting Act 1993, we report that:

- · we have obtained all the information and explanations that we have required; and
- in our opinion, proper accounting records have been kept by PGG Wrightson Limited as far as appears from our examination of those records.

29 August 2011

Christchurch